

Figure 1

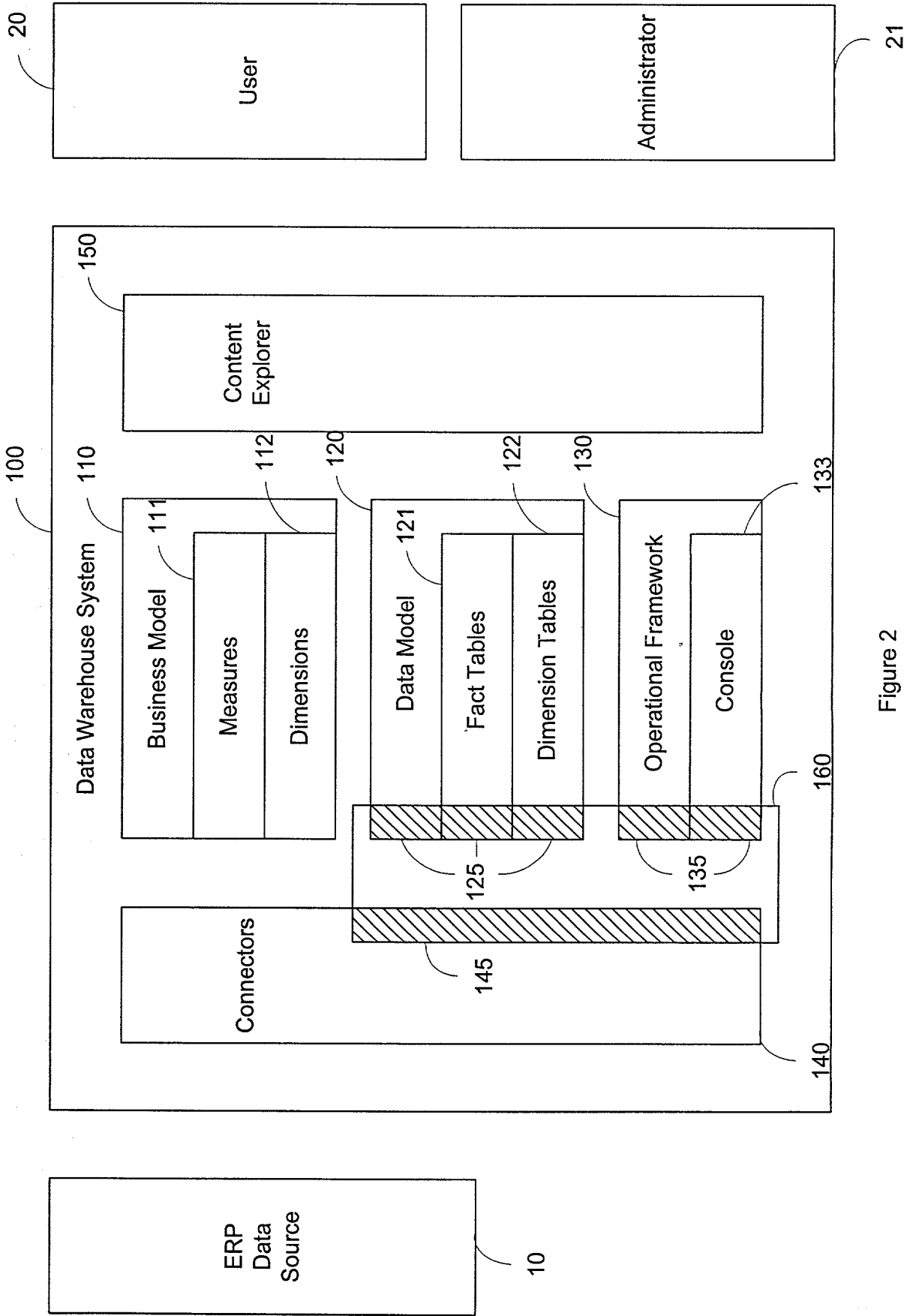


Figure 2

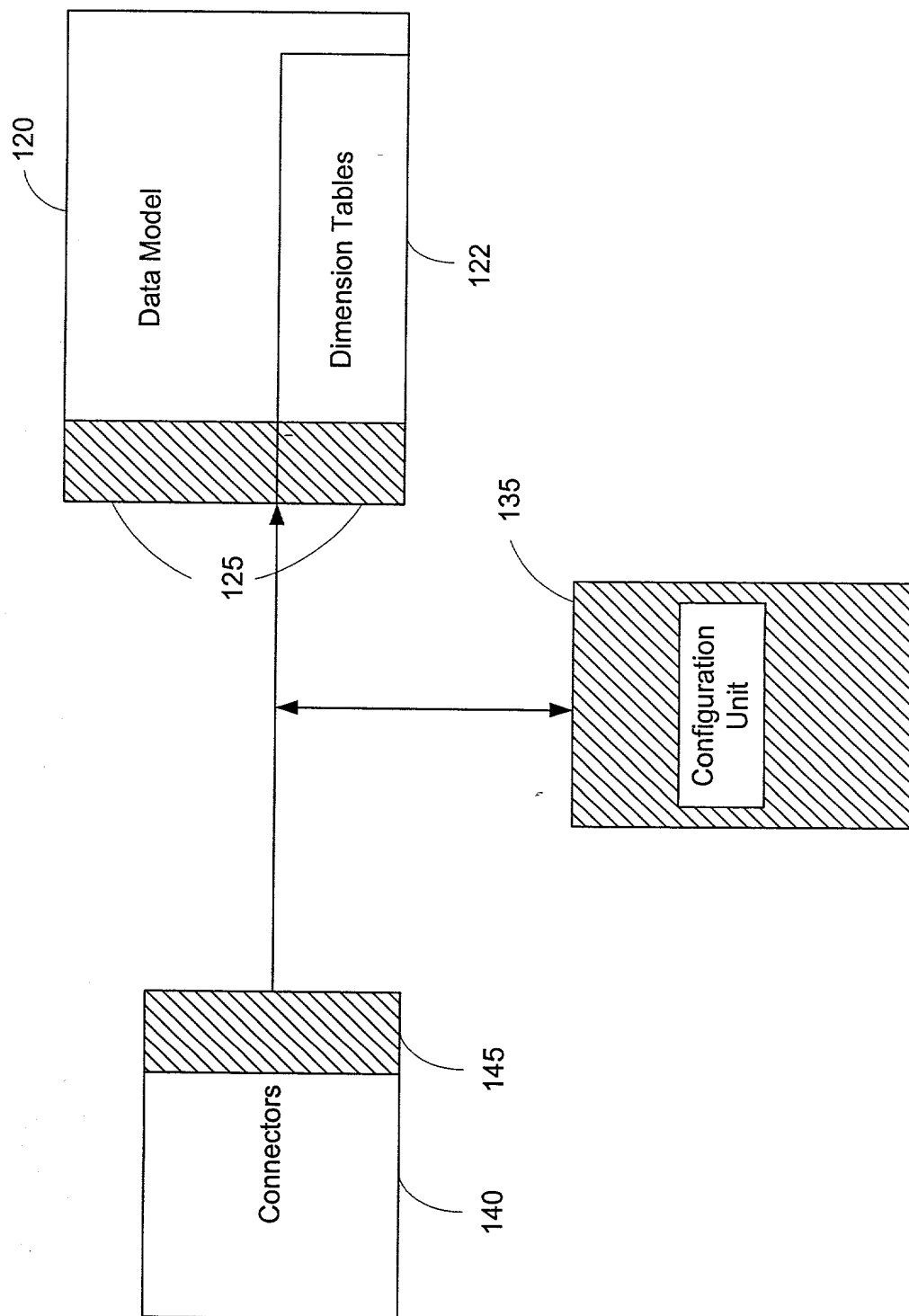


Figure 3

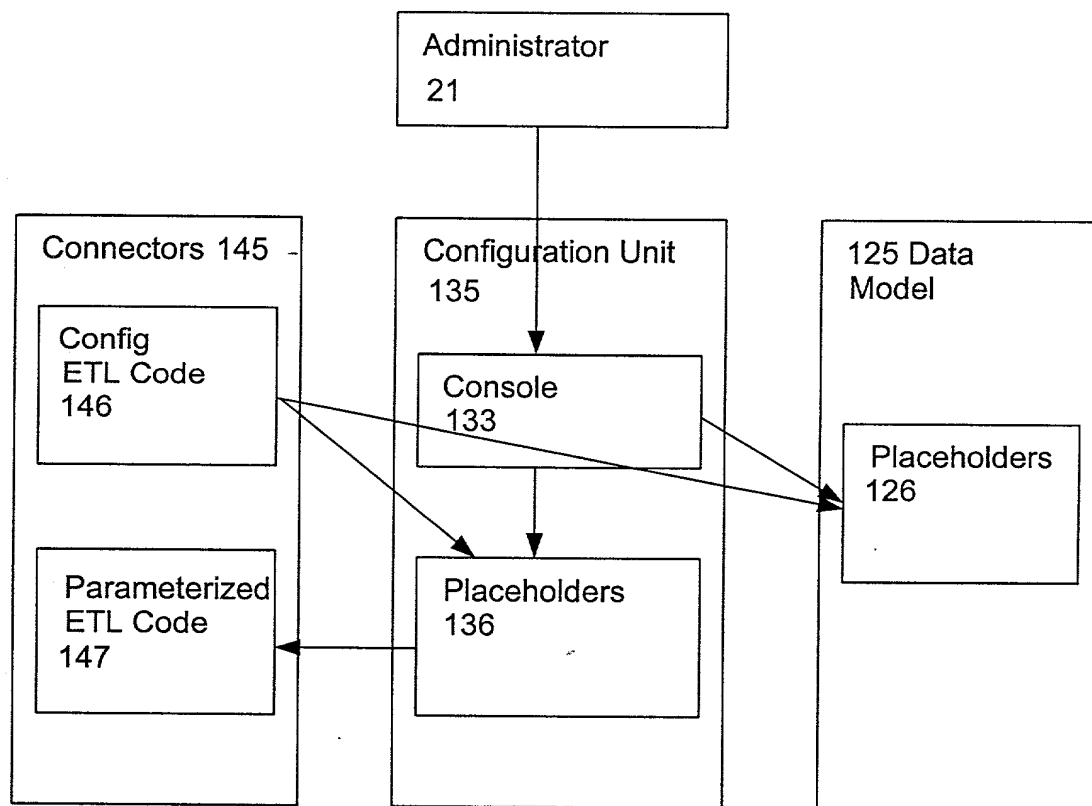


Figure 4

System Parameters

System Parameters

AP ADJUSTMENT_MULTI_COND

SYSTEM

AP ADJUSTMENT_RSN_COND

SYSTEM

AP_INVOICE_MULTI_COND

SYSTEM

AP_MATCH_DOC_TYP_COND

SYSTEM

AP_PAYMENT_MULTI_COND

SYSTEM

AP_TRANSACTION_TYP_COND

SYSTEM

AR_BADDEBT_MULTI_COND

SYSTEM

AR_INVOICE_MULTI_COND

SYSTEM

AR_MATCH_DOC_TYP_COND

SYSTEM

AR_PAYMENT_MULTI_COND

SYSTEM

AR_TRANSACTION_TYP_COND

SYSTEM

DEFAULT_COUNTRY_CD

SYSTEM

DEFAULT_COUNTRY_NM

SYSTEM

DEFAULT_DATE

SYSTEM

DEFAULT_LONG_CHAR

SYSTEM

DEFAULT_NUMBER

SYSTEM

DEFAULT_SHORT_CHAR

SYSTEM

DEFAULT_VARIANT

SYSTEM

GL_ACCT_TYPE_CD

SYSTEM

GL_BU_DEPT_CD

SYSTEM

GL_BU_FLTR

SYSTEM

GL_BU_MNGR_CD

SYSTEM

GL_BU_REGN_CD

SYSTEM

GL_BU_RESP_EXEC_CD

SYSTEM

GL_BU_UDC_01

SYSTEM

GL_BU_UDC_02

SYSTEM

GL_BU_UDC_03

SYSTEM

GL_BU_UDC_04

SYSTEM

GL_BU_UDC_05

SYSTEM

GL_BU_UDC_06

SYSTEM

GL_BU_UDC_07

SYSTEM

GL_BU_UDC_08

SYSTEM

GL_BU_UDC_09

SYSTEM

GL_BU_UDC_10

SYSTEM

Parameter Name

Parameter Value

Parameter Description

PO

SYSTEM

Specifies which document types are used to set the multiplier identifying adjustments

PE

SYSTEM

Identifies which document codes (00/D/T) are adjustment types used in A/P

PC

SYSTEM

Identifies which document codes (00/D/T) are payment types used in A/P

PD

SYSTEM

Identifies which document codes (00/D/T) are payment types used in A/P

PK

SYSTEM

Identifies which document codes (00/D/T) are payment types used in A/P

PB

SYSTEM

Identifies which document codes (00/D/T) are transaction/voucher types used in A/P

BD

SYSTEM

Specifies which document types are used to set the multiplier identifying bad debt transactions

RF

SYSTEM

Specifies which document codes are matching document types used in A/R

RE

SYSTEM

Identifies which document codes (00/D/T) are transaction/invoice types used in A/R

RD

SYSTEM

Default country code J.D. Edwards populates the default country code with a blank space, so this must be defined if the company is in

US

SYSTEM

Default country name J.D. Edwards populates the default country name with a blank space, so this must be defined if the company is in

19000101

SYSTEM

Default value of date types in the target table

Unknown

SYSTEM

Default value of large varchar types in the target table

0

SYSTEM

Default value of numeric types in the target table

.

SYSTEM

Default value of short varchar (less than ten characters) data types in the target table

R

SYSTEM

Default value of the fiscal variant type in the target table

GMR001

SYSTEM

JDE column name from F0001 that is the source for the account type code This is a required assignment

MCRP05

SYSTEM

JDE column name from F0006 that is the source for the department code of a business unit The definition must be limited to a single

MCSTYL IN

SYSTEM

A business unit filter to be included in the WHERE clause of datastreams that include F0006, the Business Unit Master The

MCRP06

SYSTEM

JDE column name from F0006 that is the source for the business manager of a business unit The definition must be limited to a single

MCRP02

SYSTEM

JDE column name from F0006 that is the source for the region code of a business unit The definition must be limited to a single

MCRP14

SYSTEM

JDE column name from F0006 that is the source for the responsible executive of a business unit The definition must be limited to a single

MCRP01

SYSTEM

JDE column name from F0006 that is the source for the business category unit 1 The definition must be limited to a single column name

MCRP03

SYSTEM

JDE column name from F0006 that is the source for the business category unit 2 The definition must be limited to a single column name

MCRP04

SYSTEM

JDE column name from F0006 that is the source for the business category unit 3 The definition must be limited to a single column name

MCRP07

SYSTEM

JDE column name from F0006 that is the source for the business category unit 4 The definition must be limited to a single column name

MCRP08

SYSTEM

JDE column name from F0006 that is the source for the business category unit 5 The definition must be limited to a single column name

MCRP09

SYSTEM

JDE column name from F0006 that is the source for the business category unit 6 The definition must be limited to a single column name

MCRP10

SYSTEM

JDE column name from F0006 that is the source for the business category unit 7 The definition must be limited to a single column name

MCRP11

SYSTEM

JDE column name from F0006 that is the source for the business category unit 8 The definition must be limited to a single column name

MCRP12

SYSTEM

JDE column name from F0006 that is the source for the business category unit 9 The definition must be limited to a single column name

MCRP13

SYSTEM

JDE column name from F0006 that is the source for the business category unit 10 The definition must be limited to a single column name

Figure 5

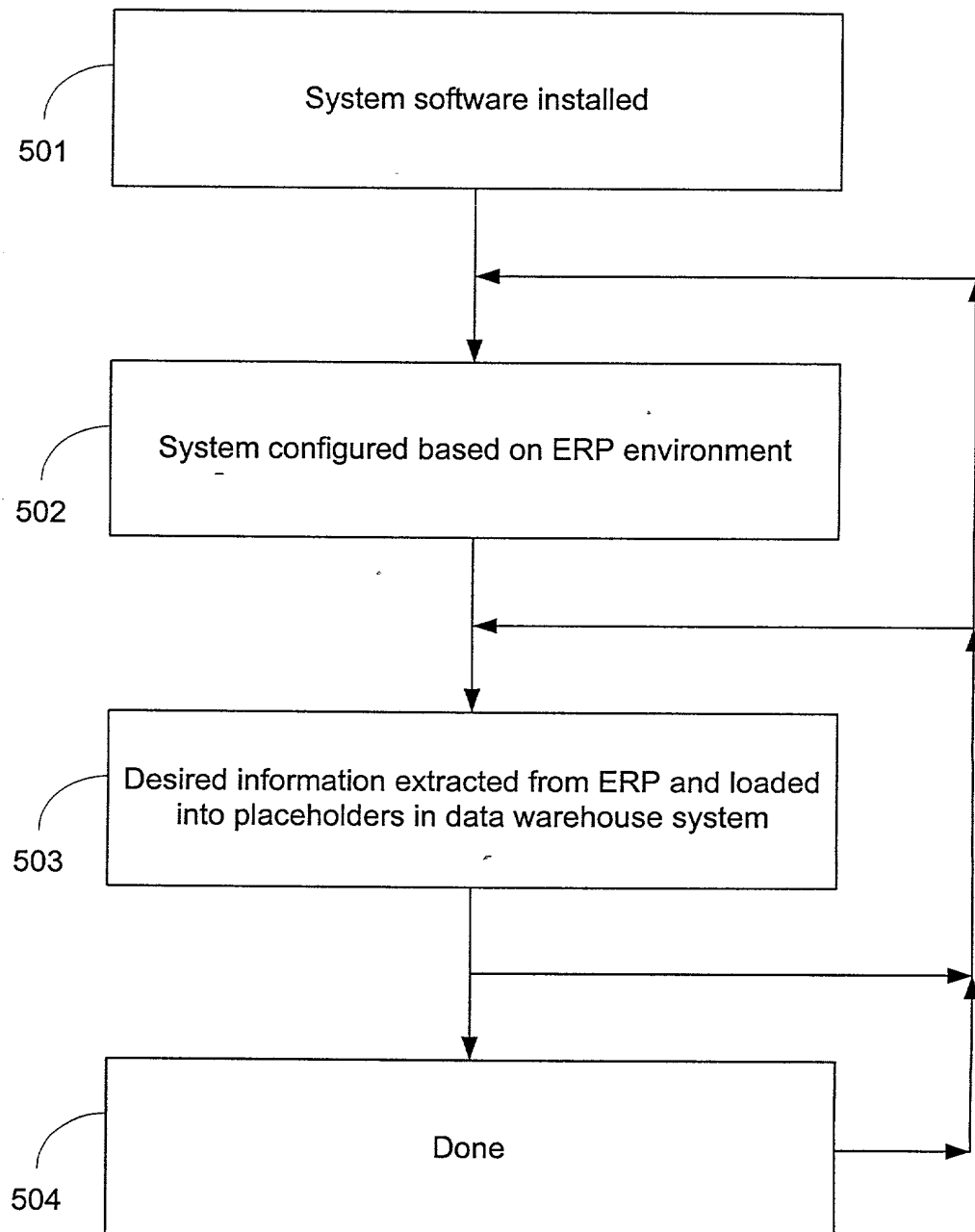


Figure 6

135

Configuration Unit

303 Fiscal Pattern Sett

304 Currency Sett

305 User Defined Category Selector

306 Multiplier Sett

307 Source Details Sett

308 Environmental Sett

Figure 7

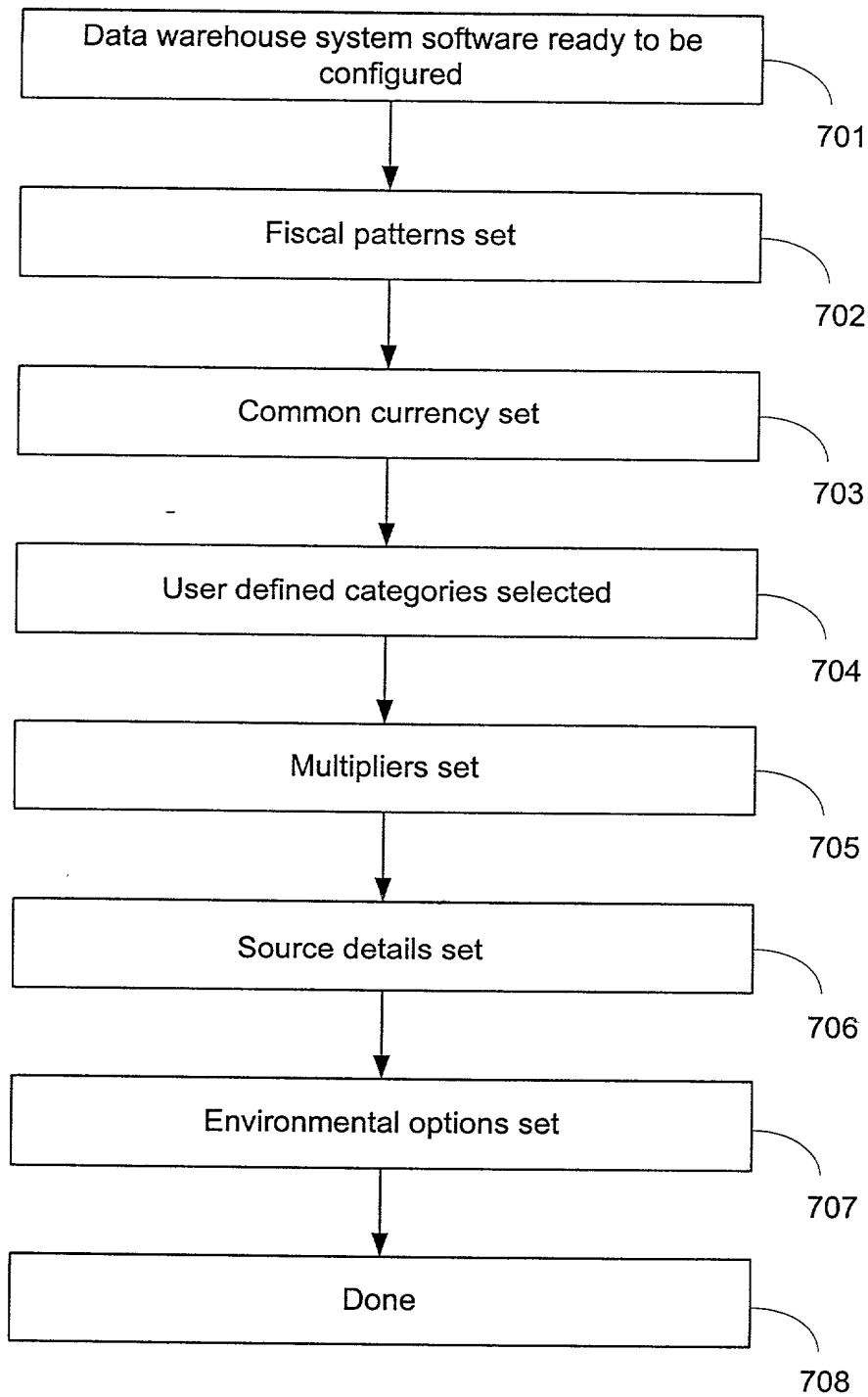


Figure 8

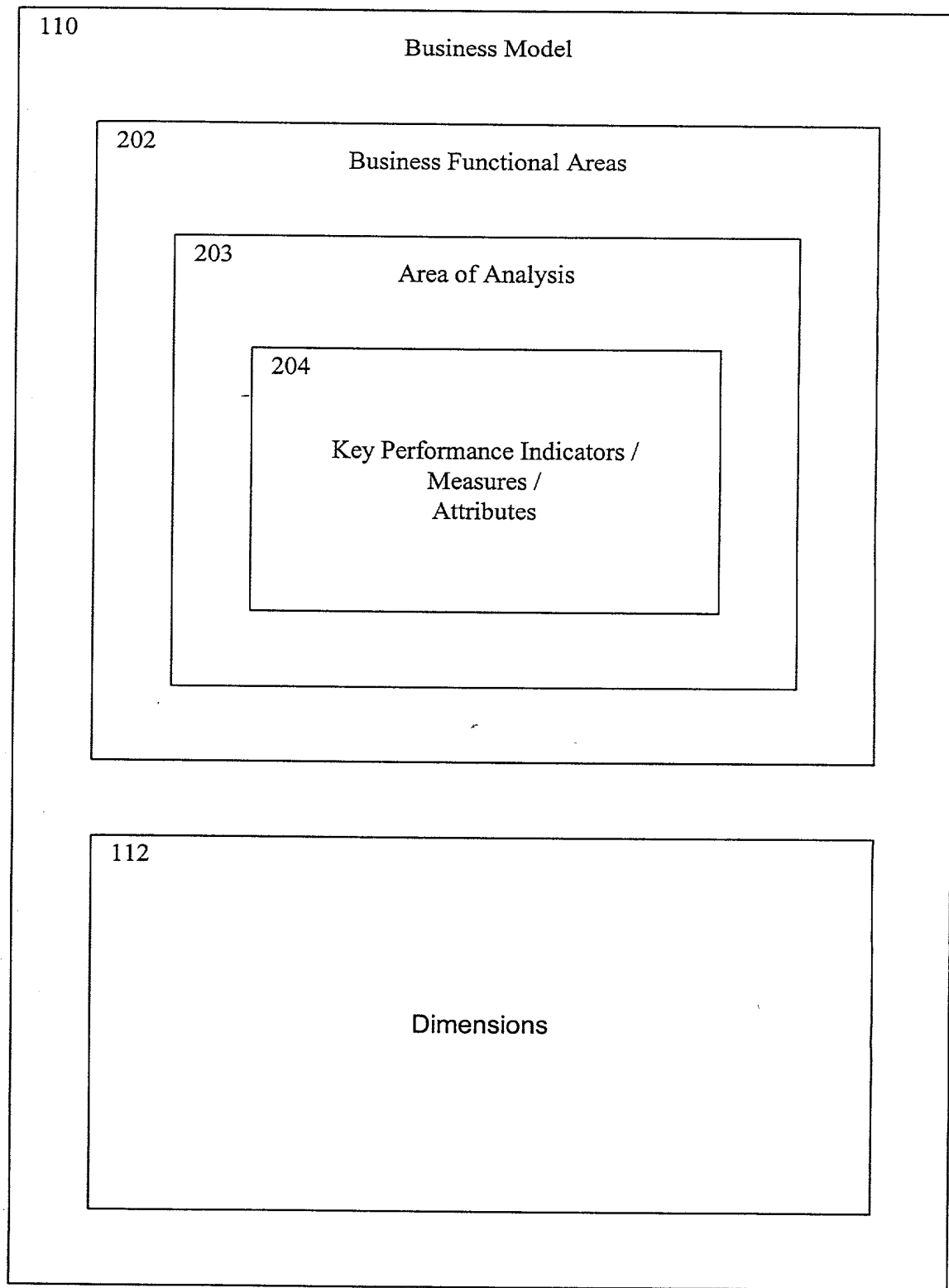


Figure 9

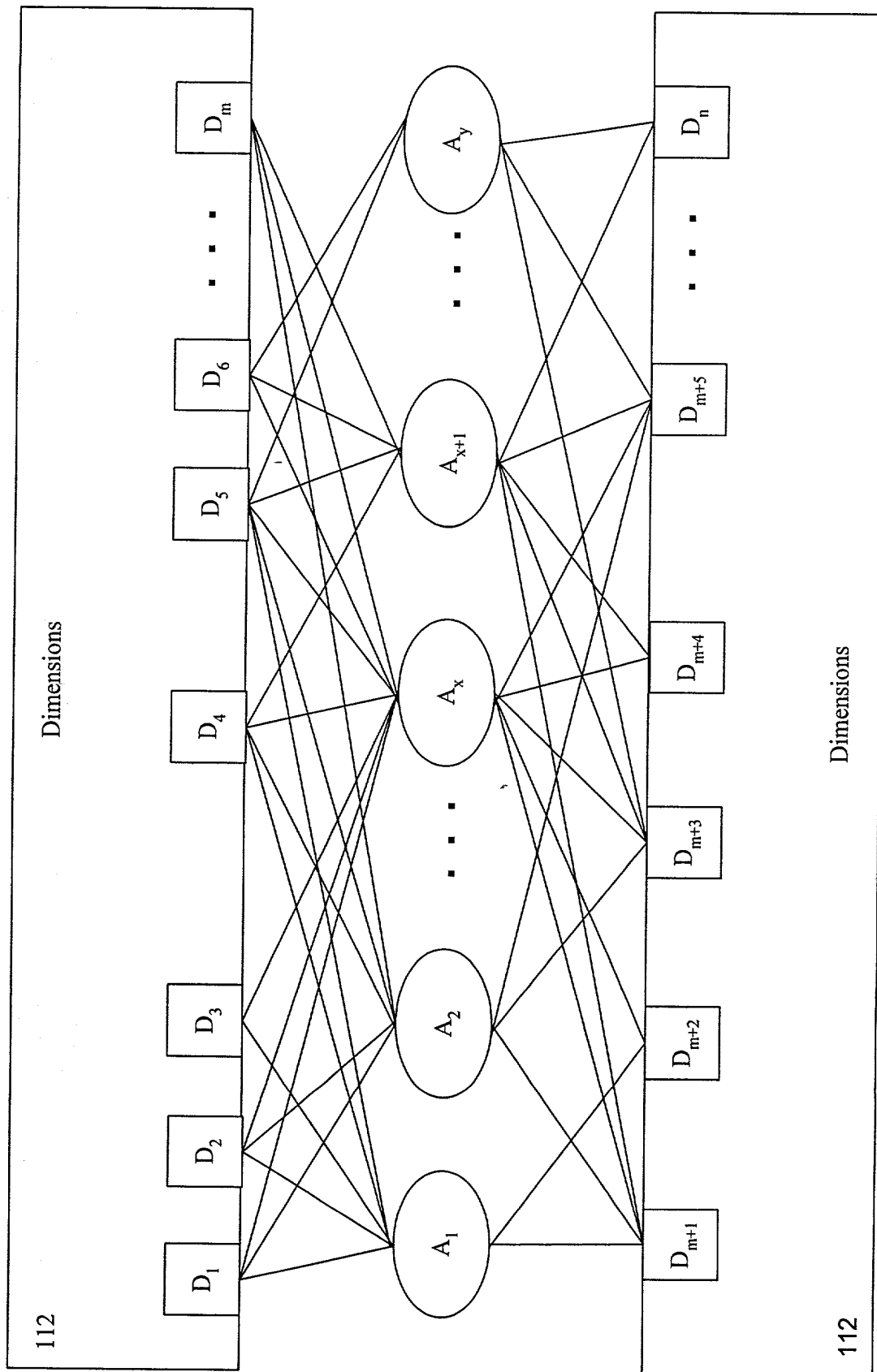


Figure 10

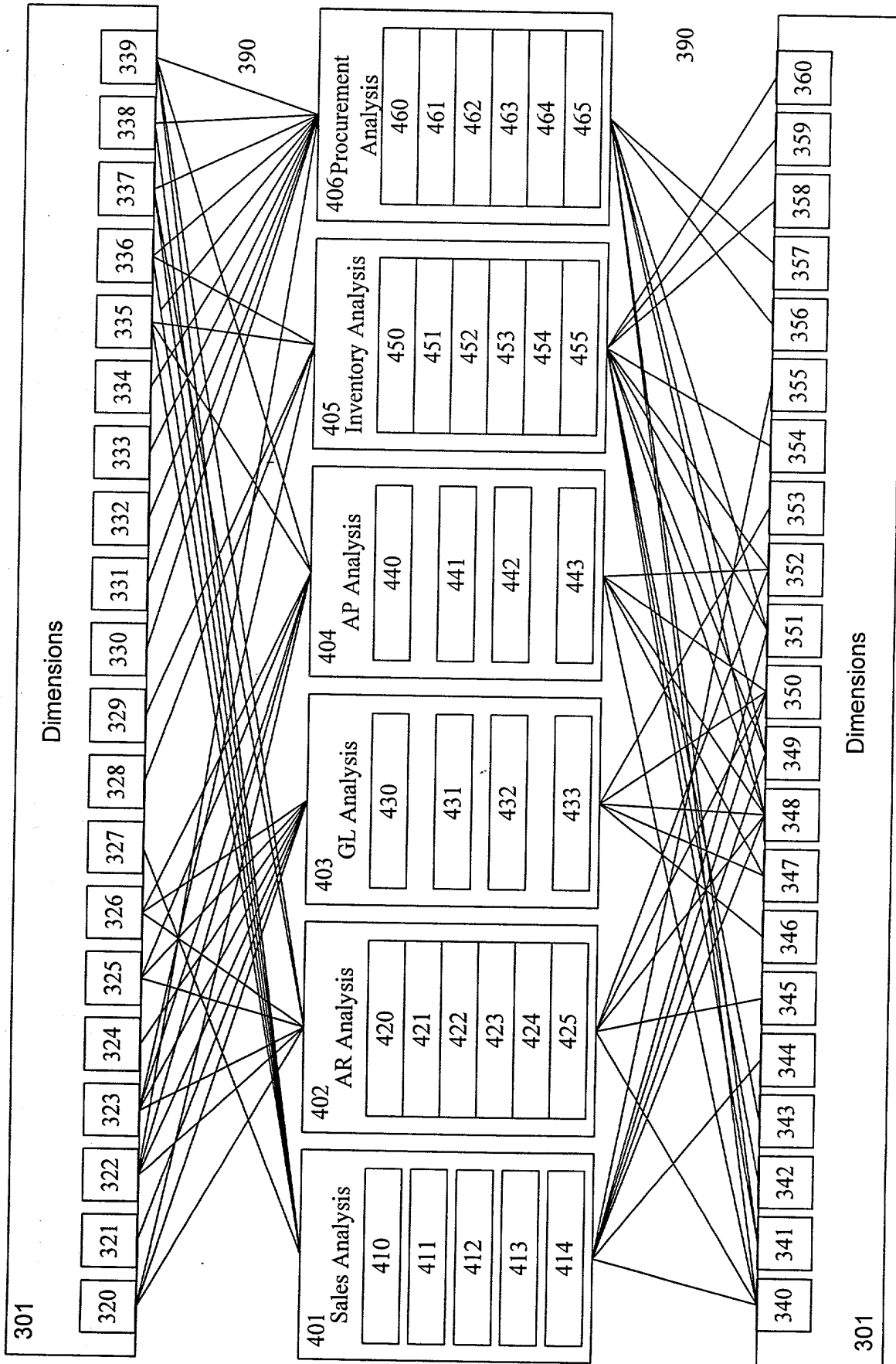


Figure 11

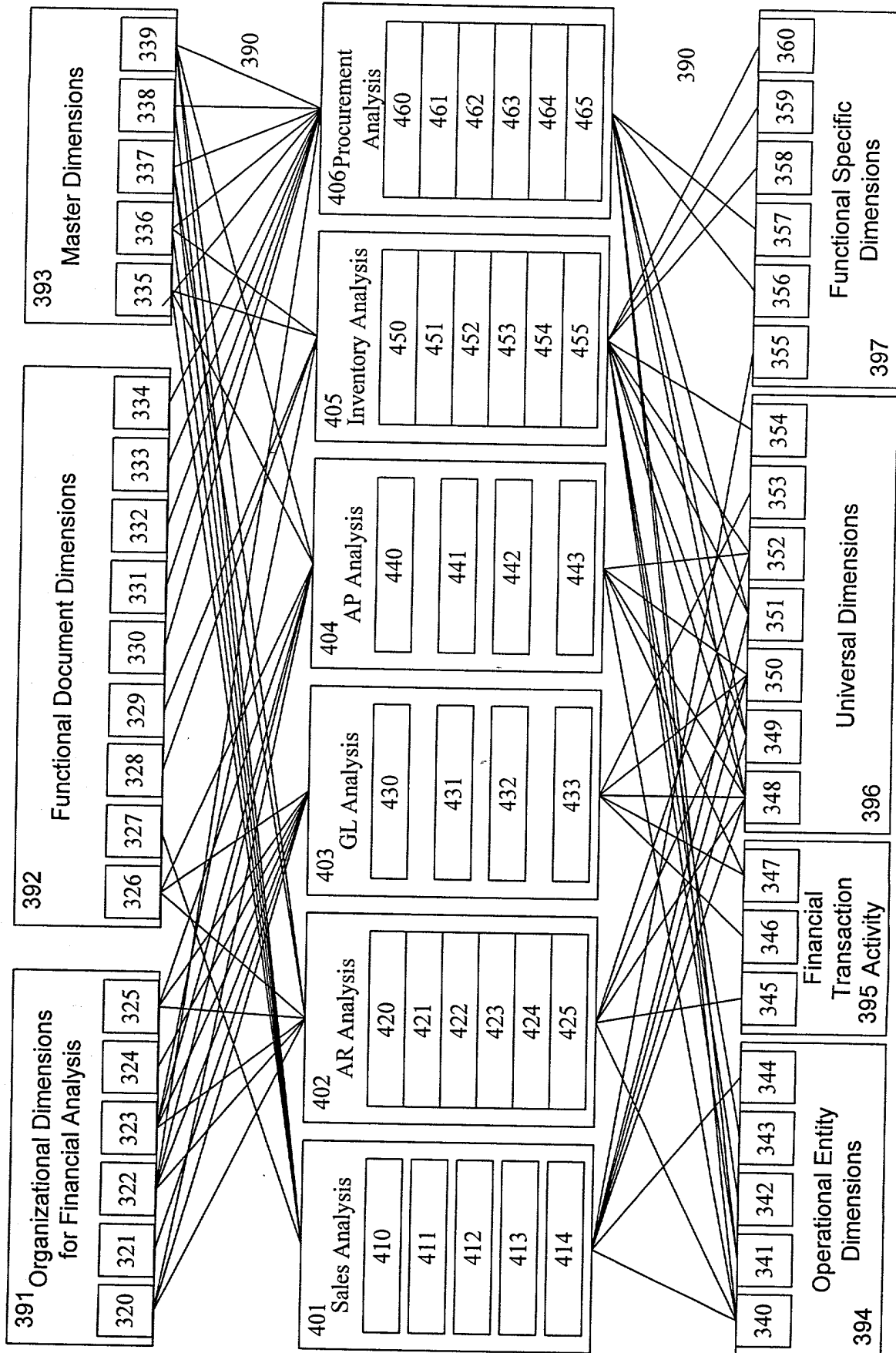


Figure 12

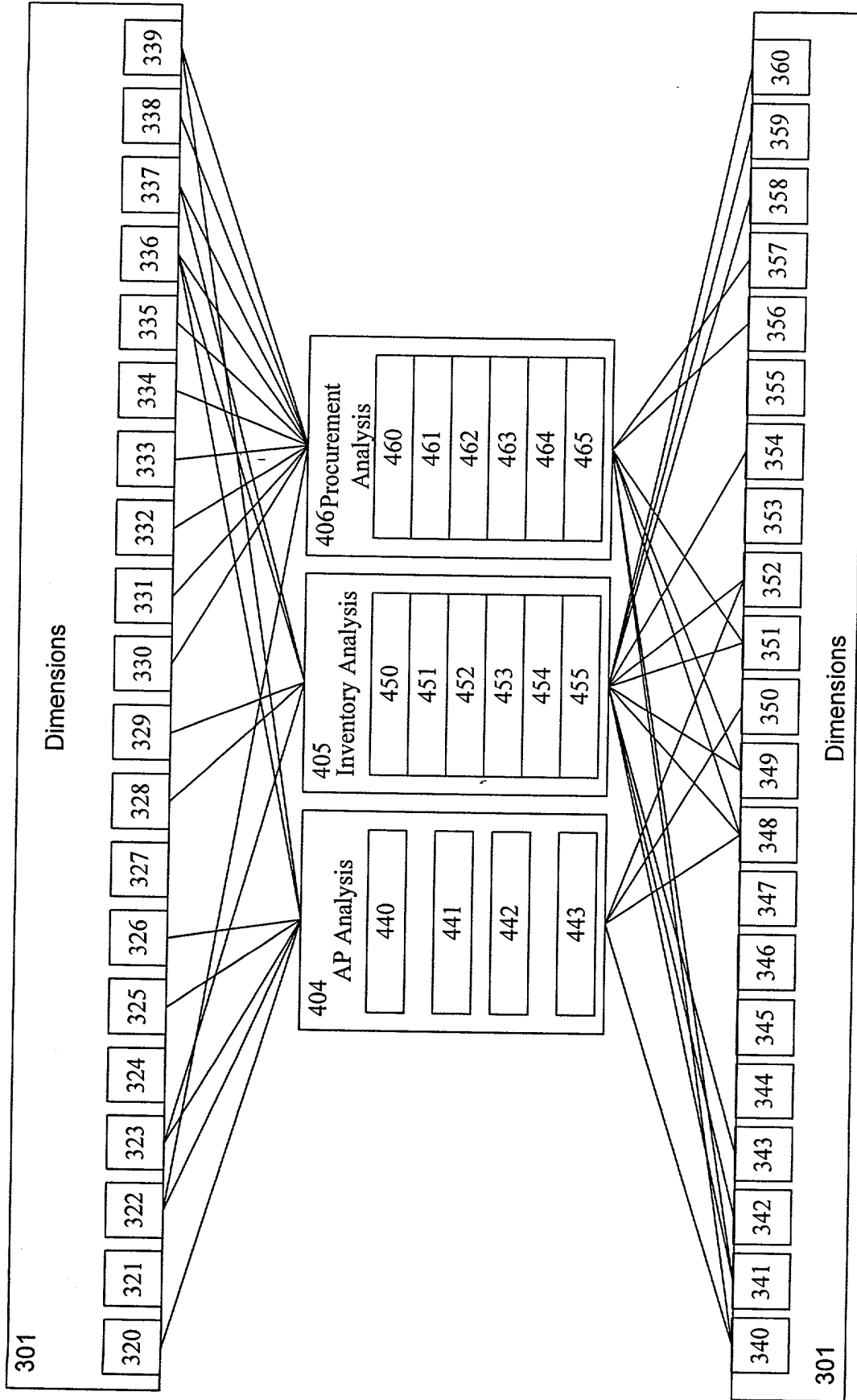


Figure 13

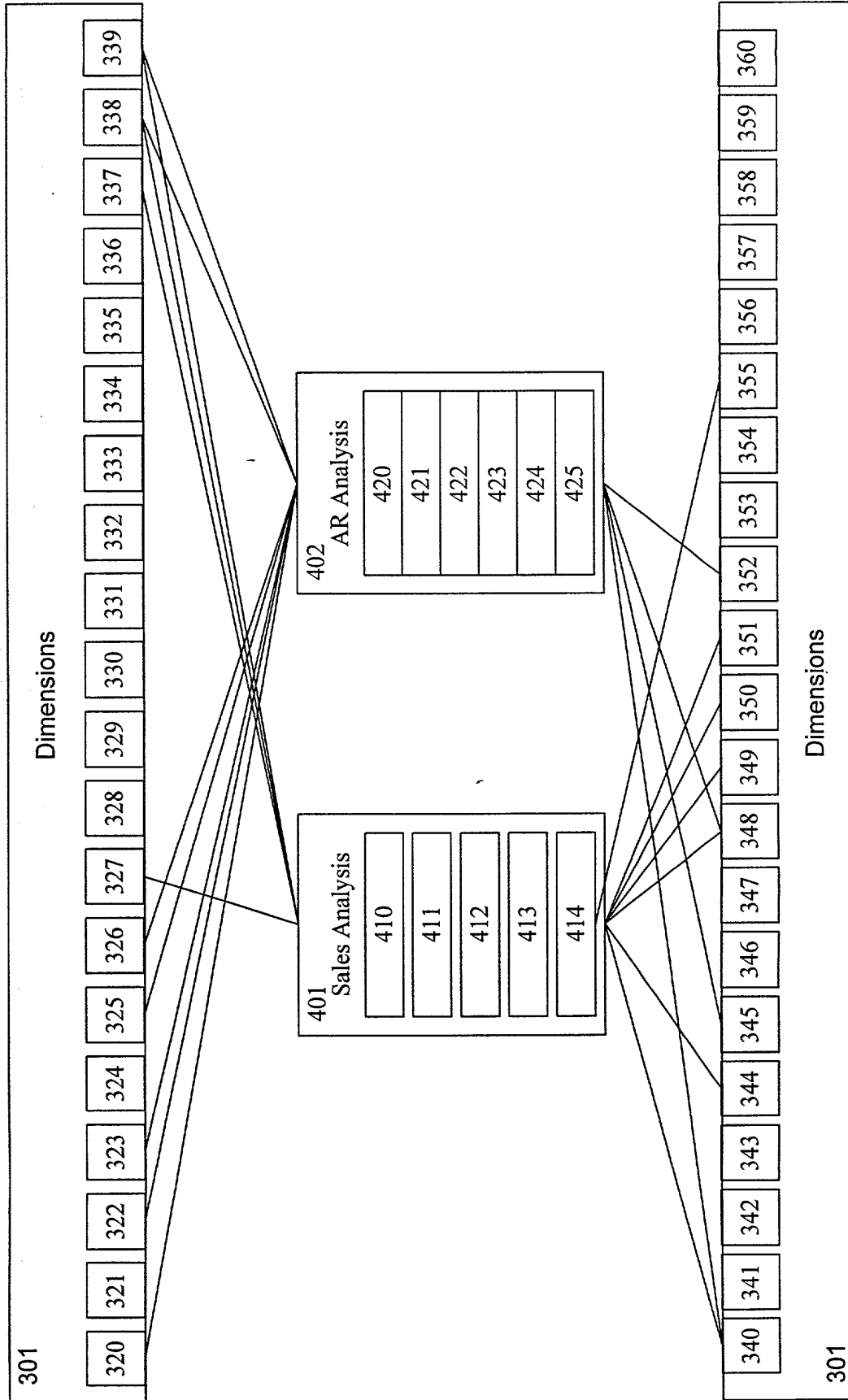


Figure 14

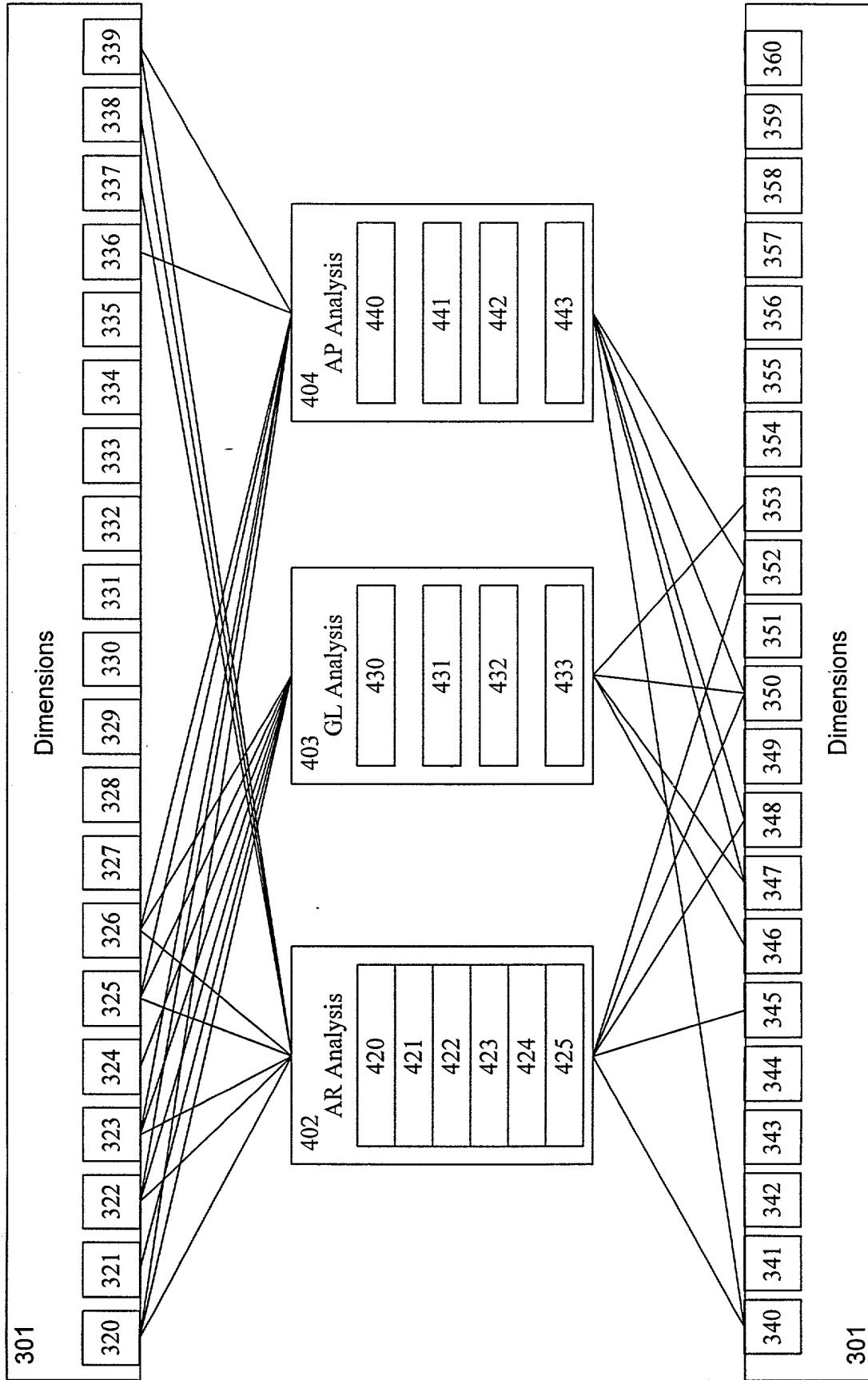


Figure 15

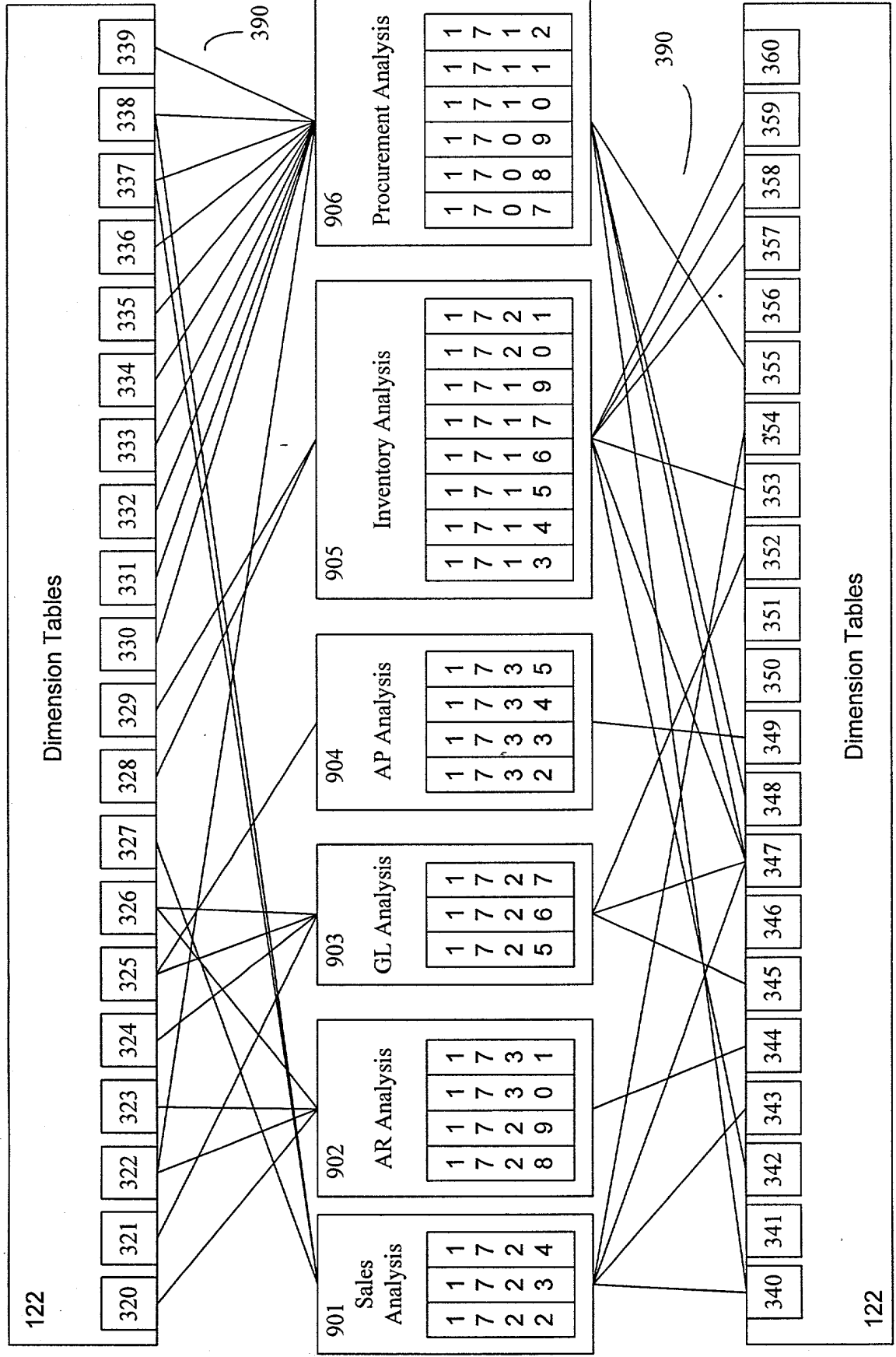


Figure 16

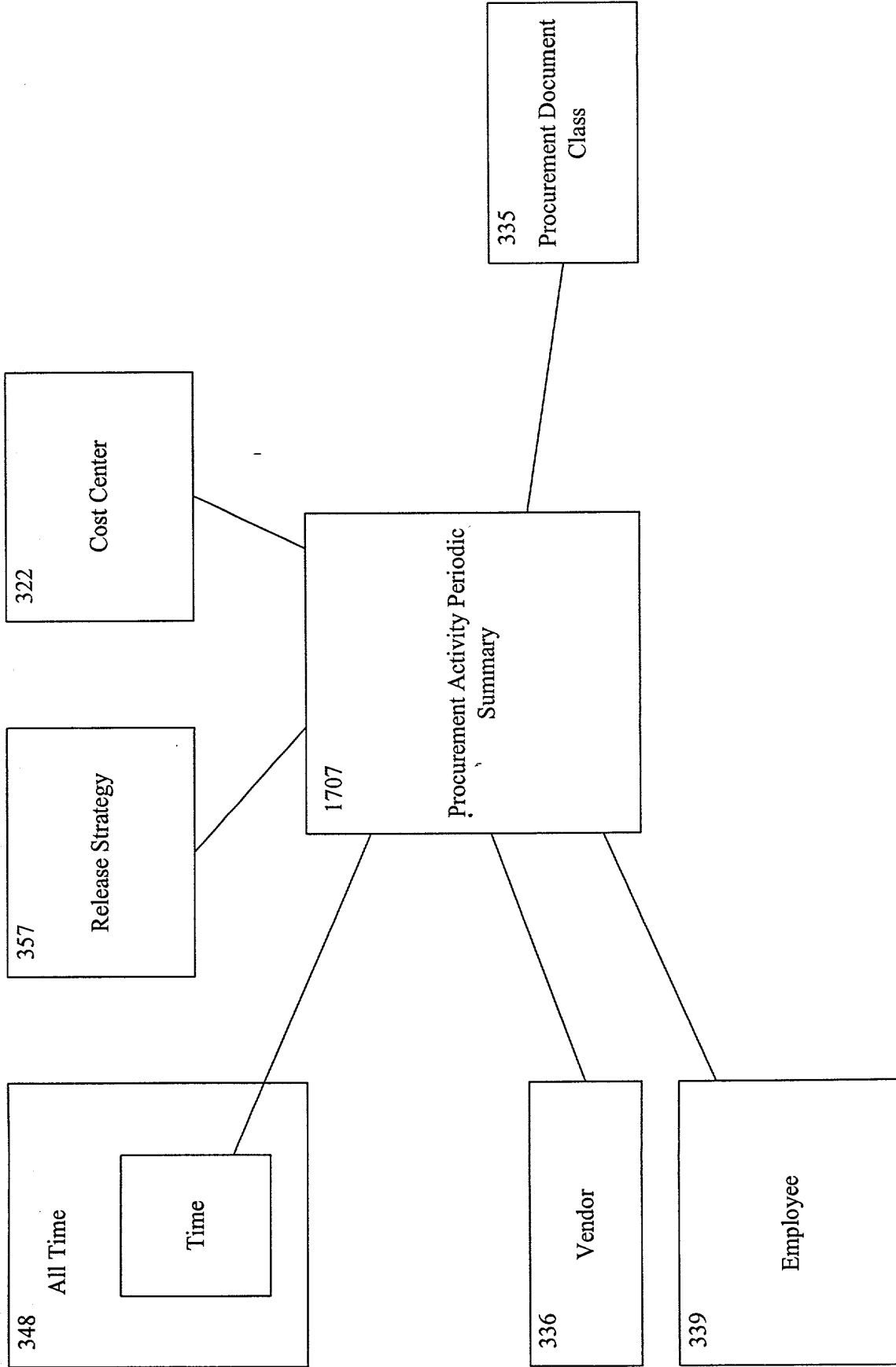


Figure 17A

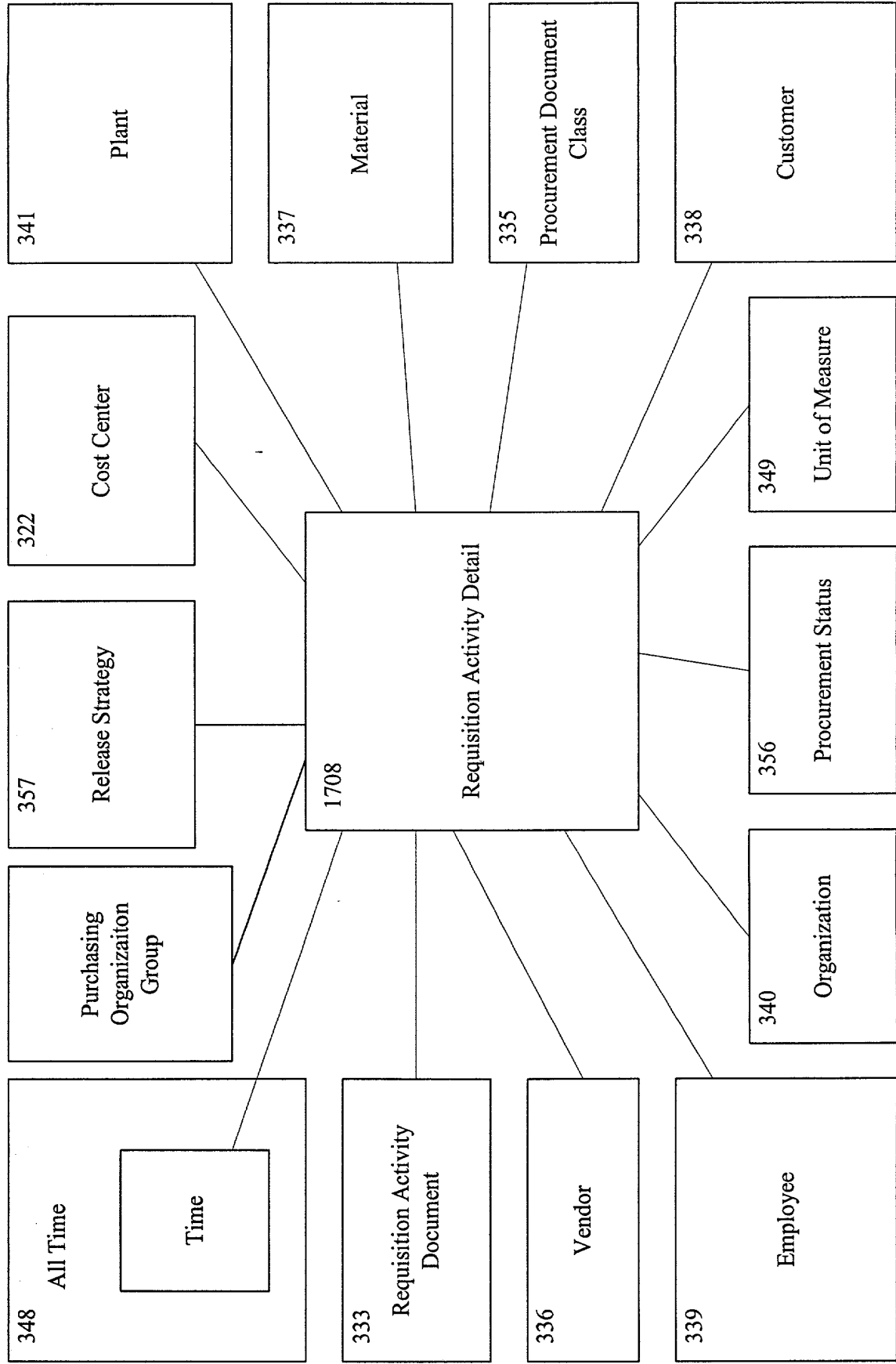


Figure 17B

Figure 17C

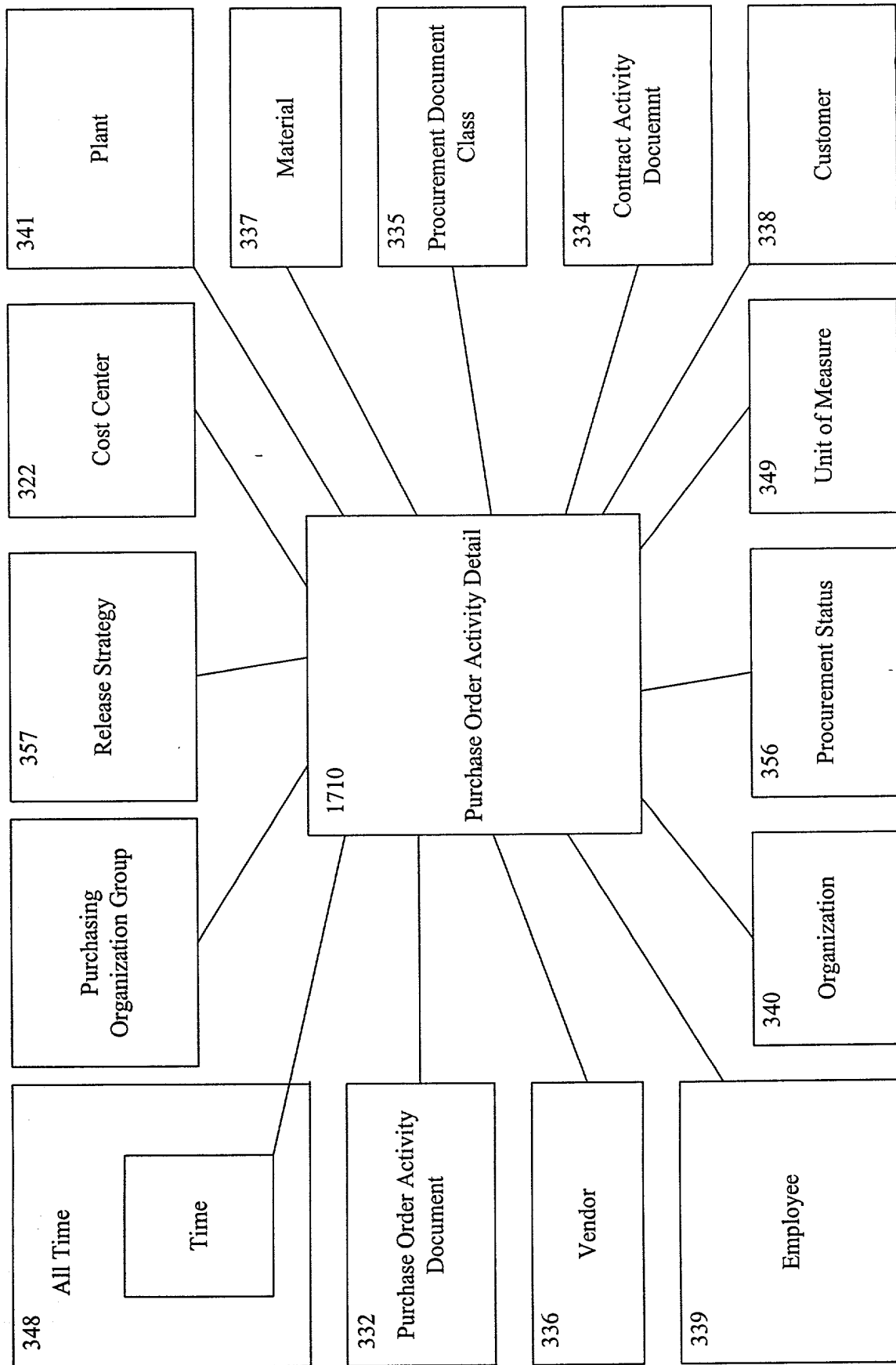


Figure 17D

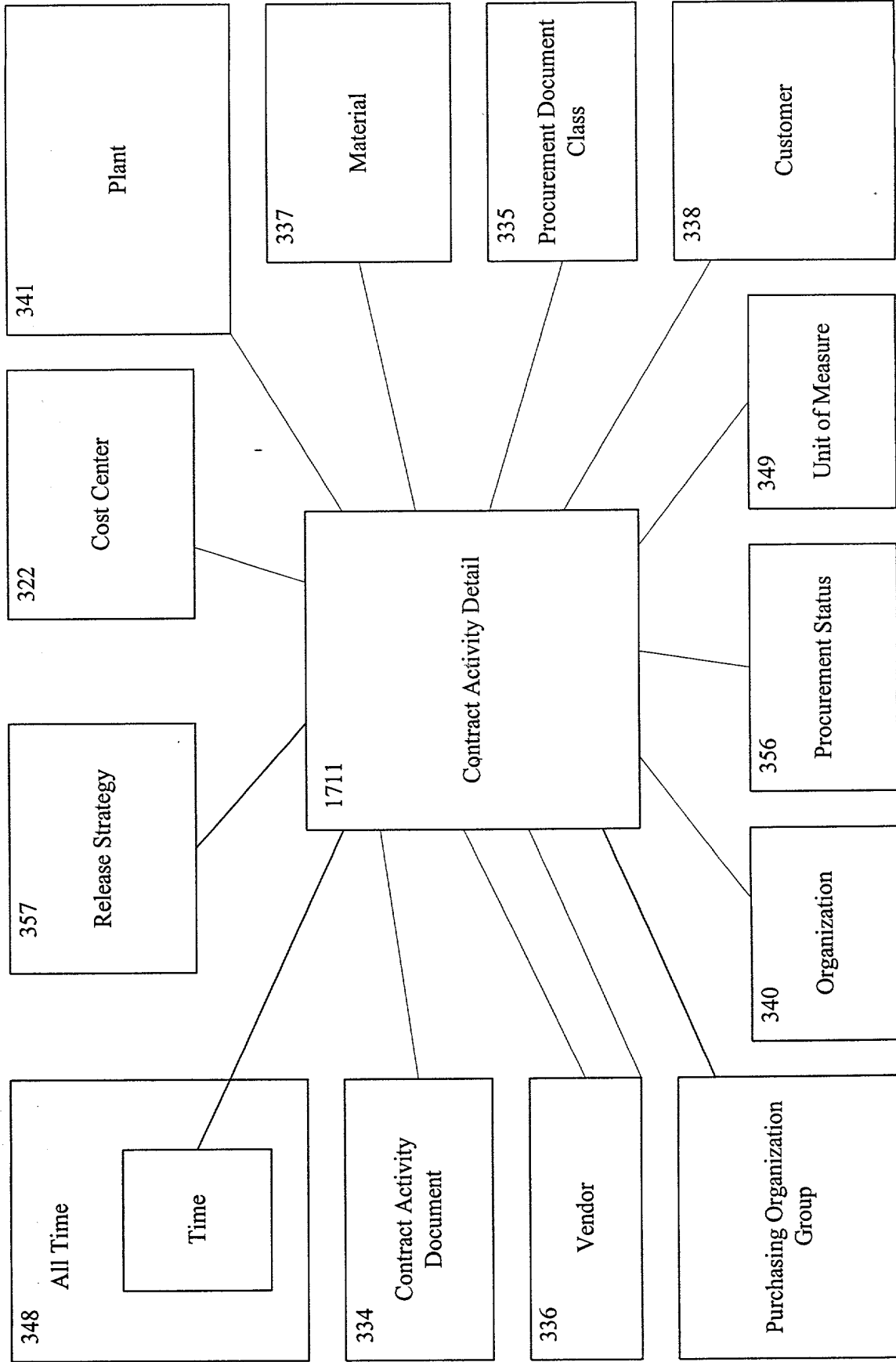


Figure 17E

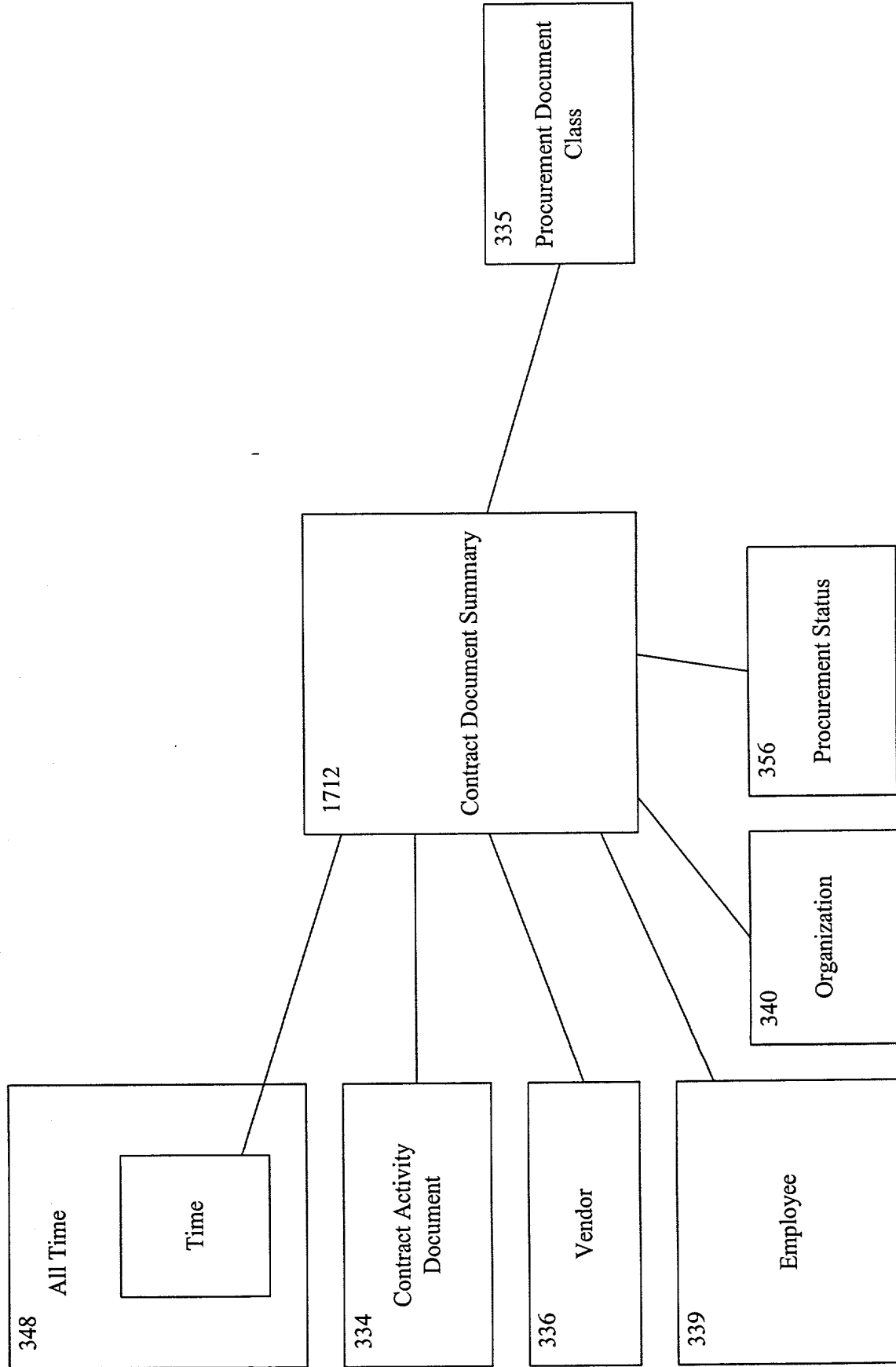


Figure 17F

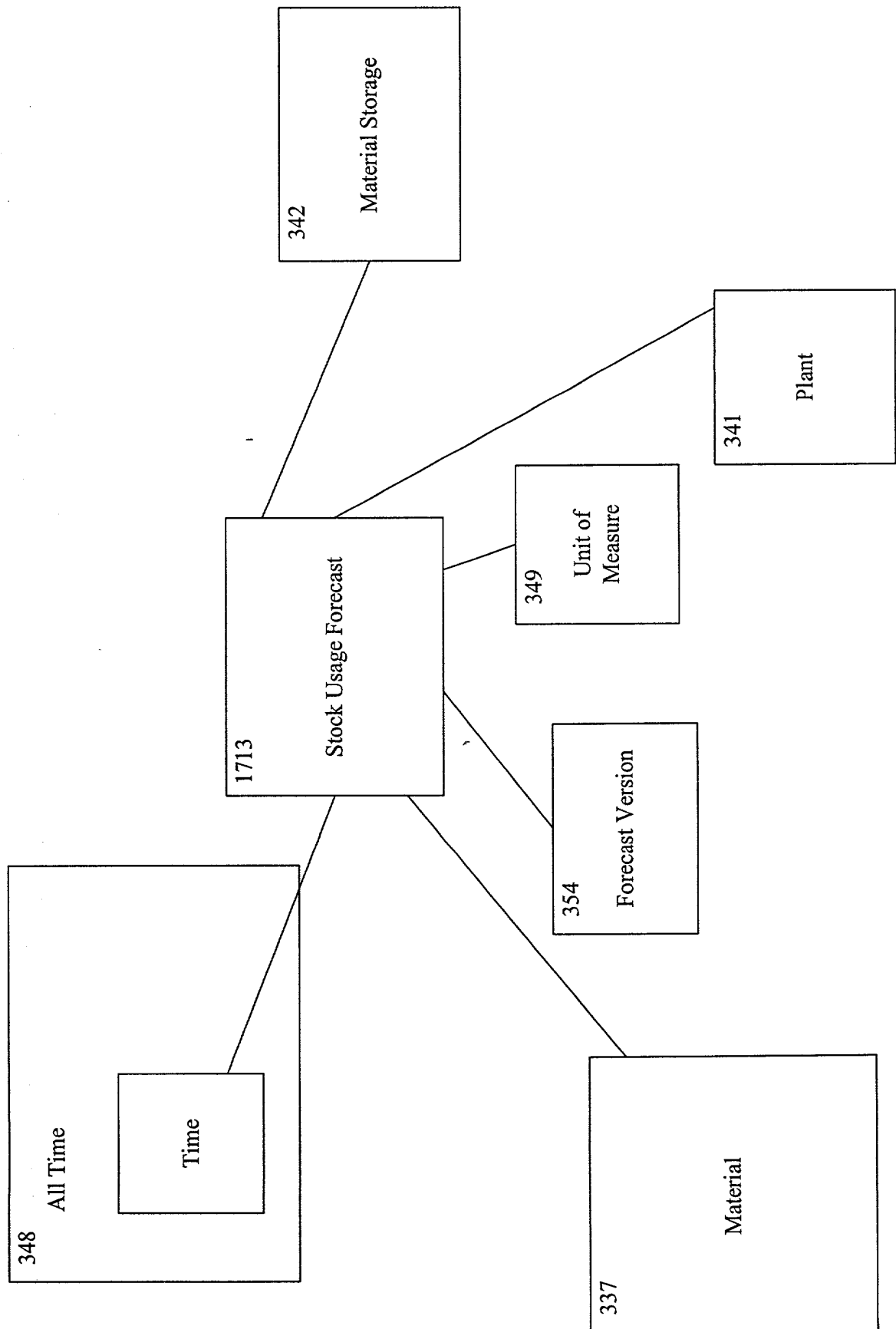


Figure 17G

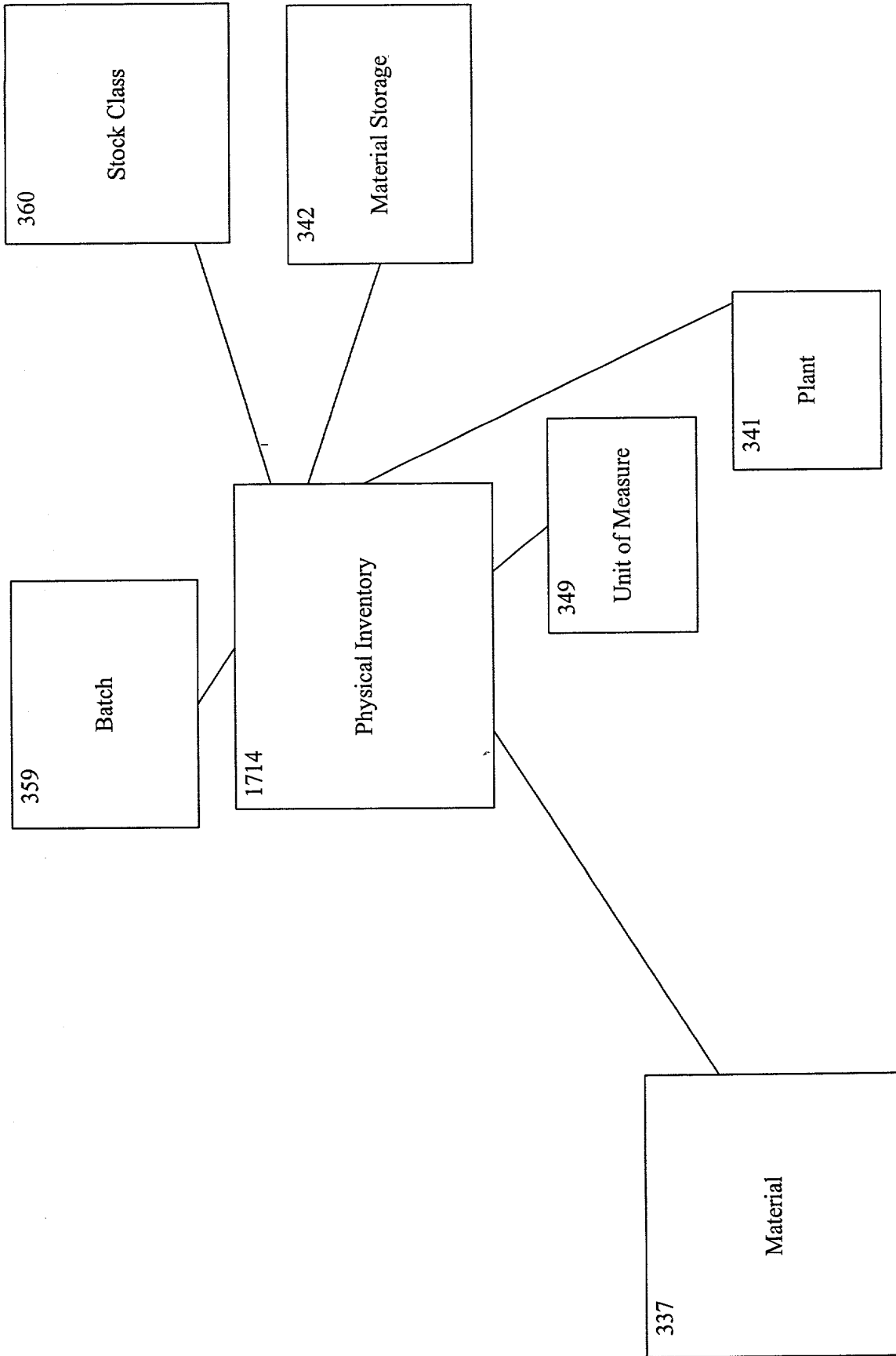


Figure 17H

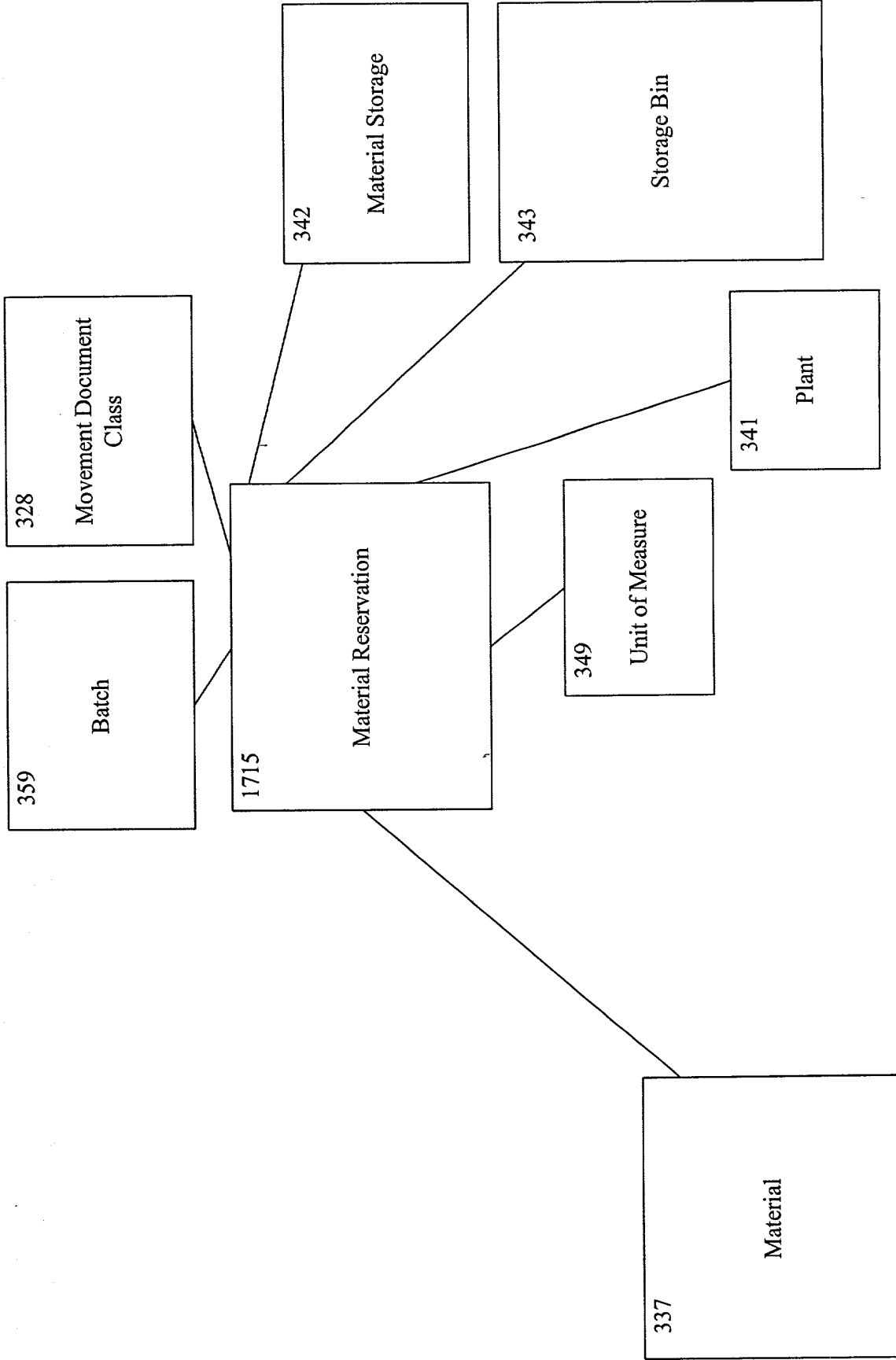


Figure 17I

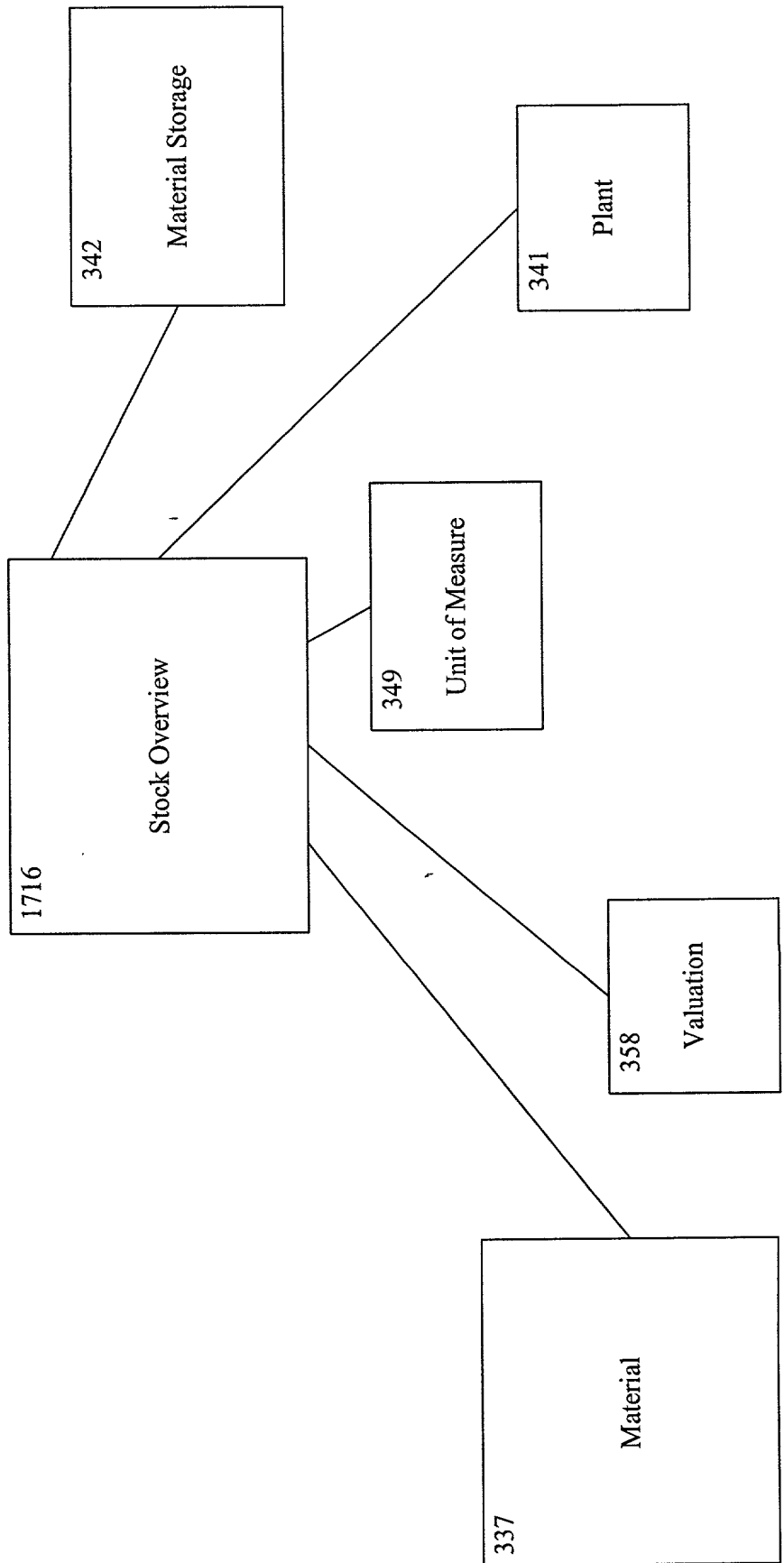


Figure 17J

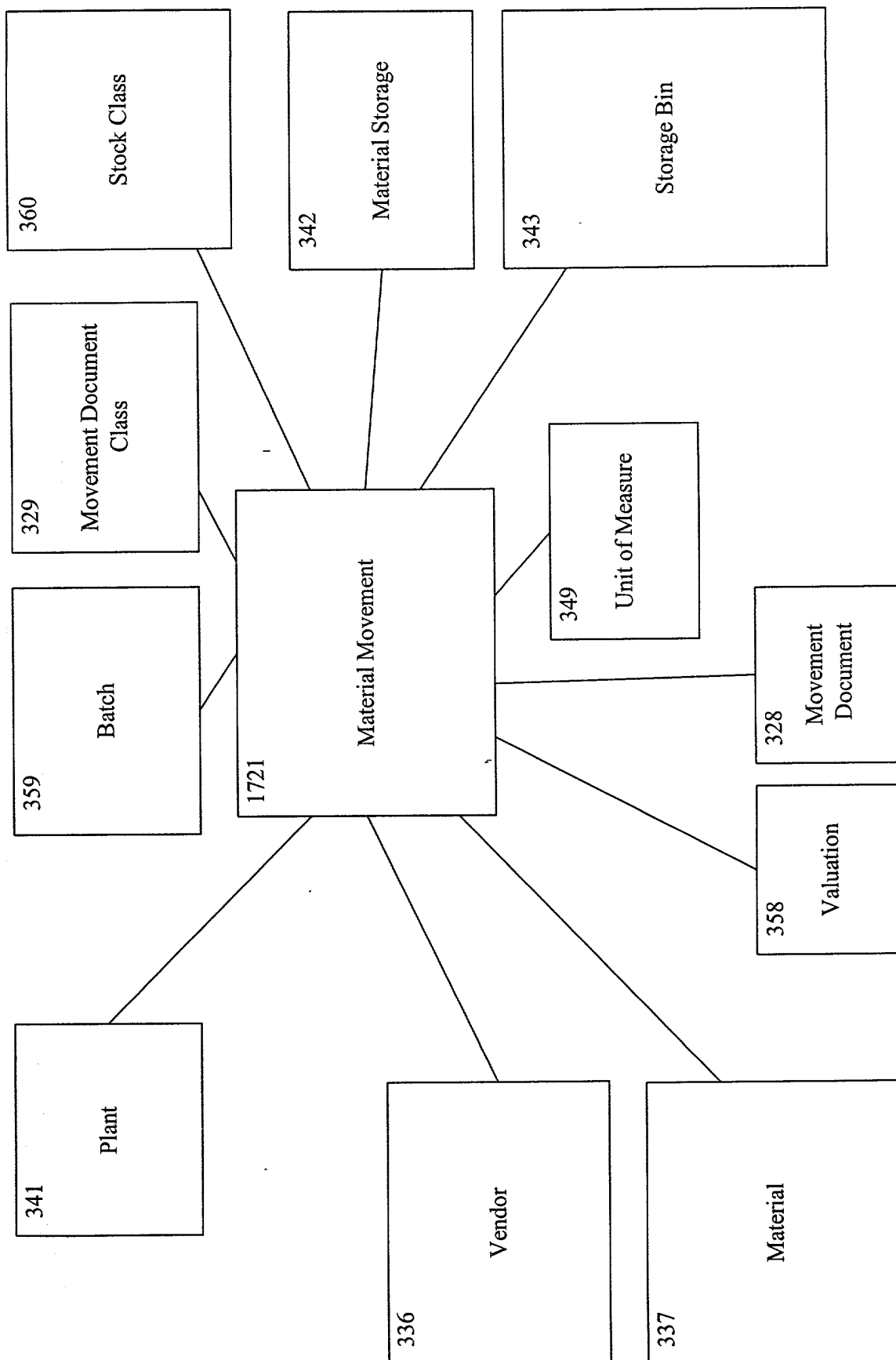


Figure 17K

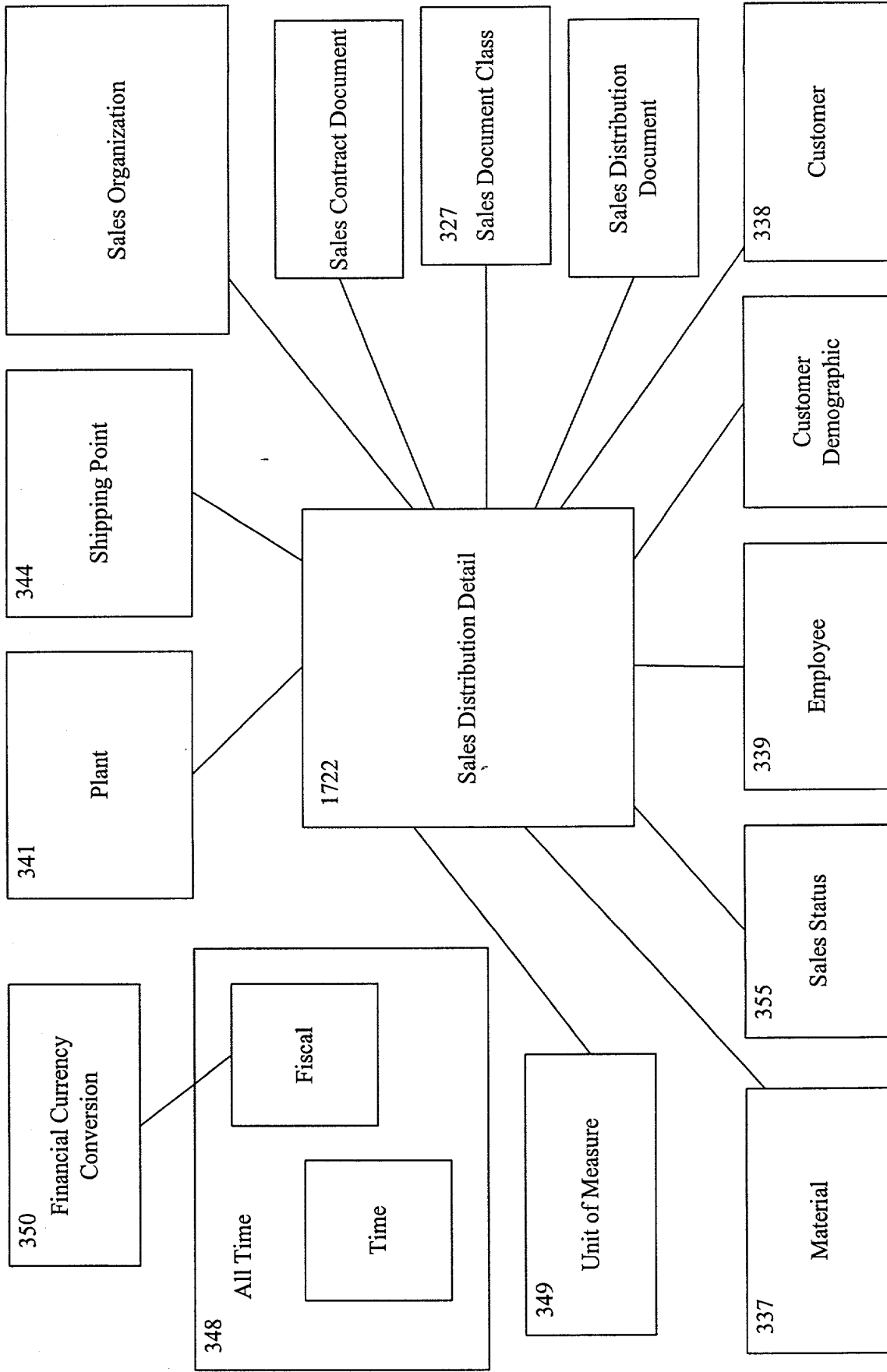


Figure 17L

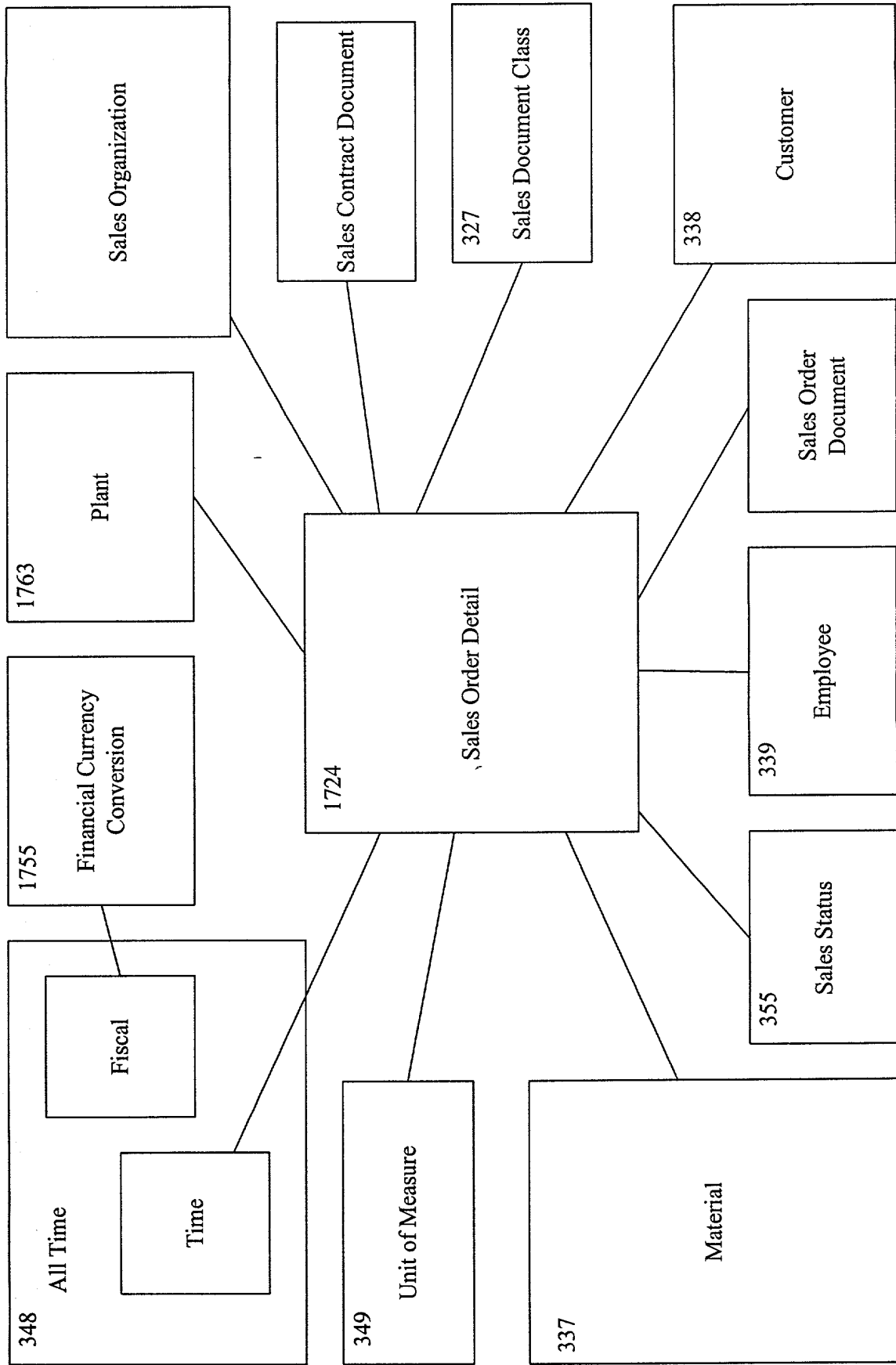


Figure 17N

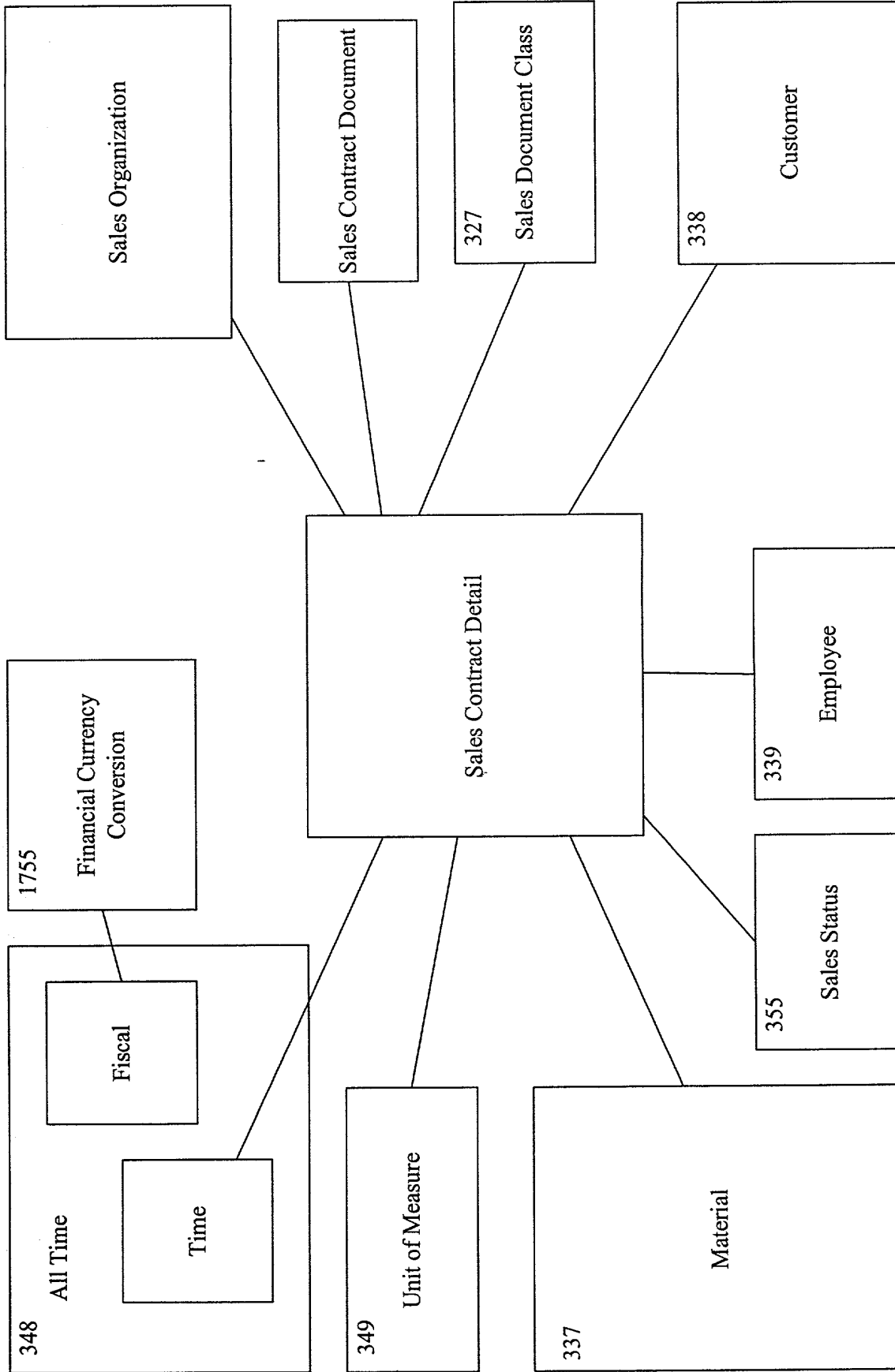


Figure 170

348 All Time

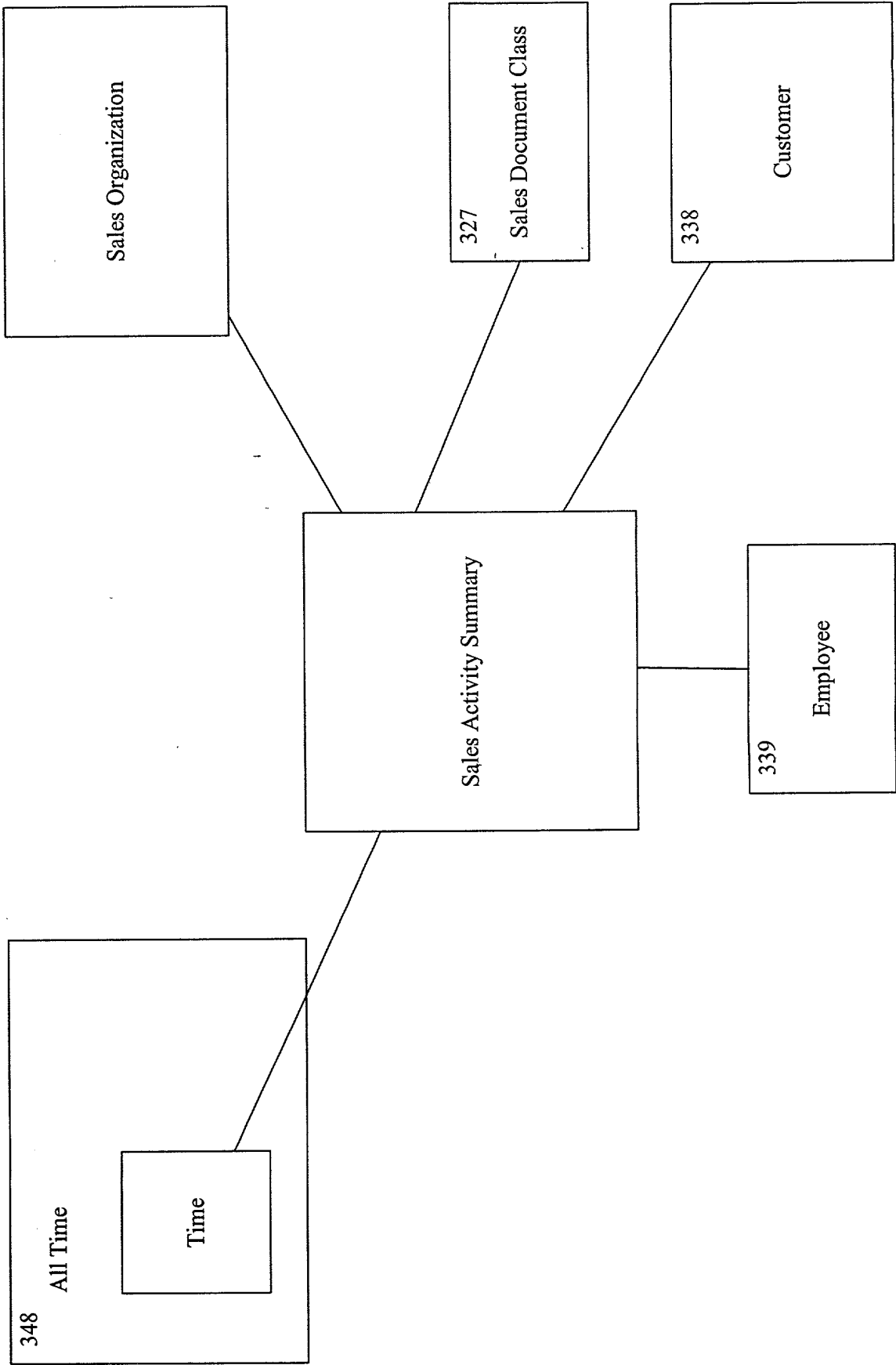


Figure 17P

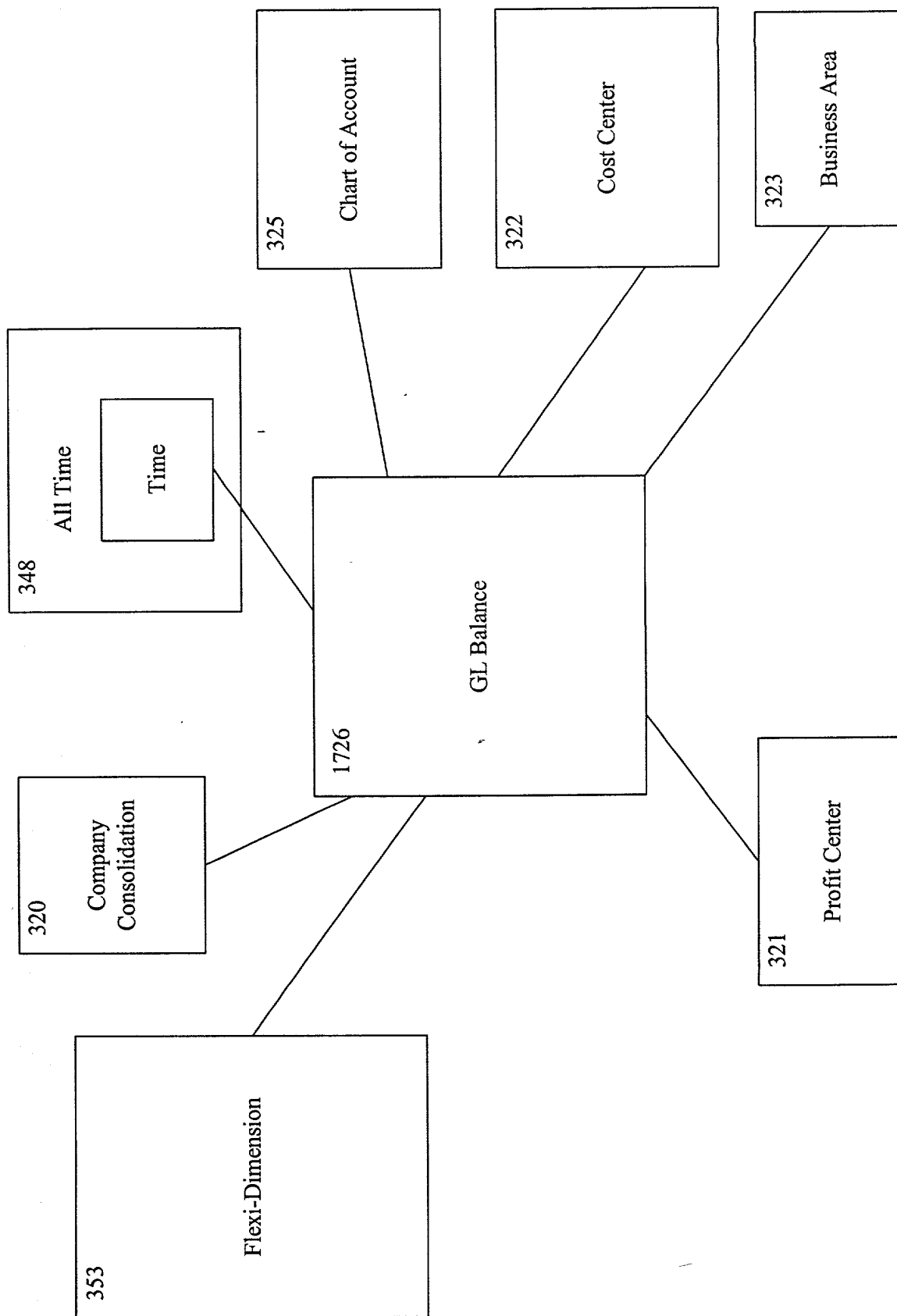


Figure 17R

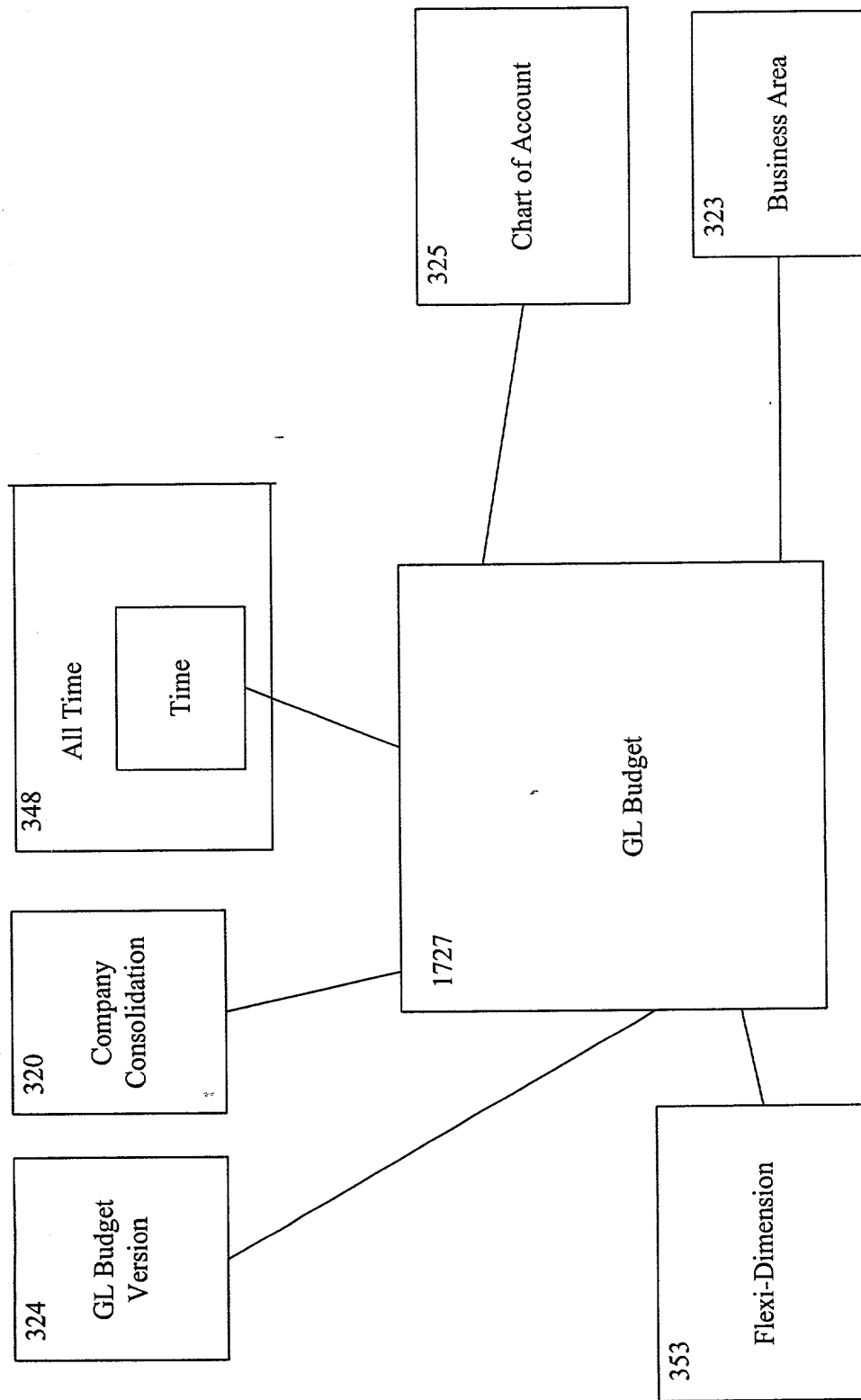


Figure 17S

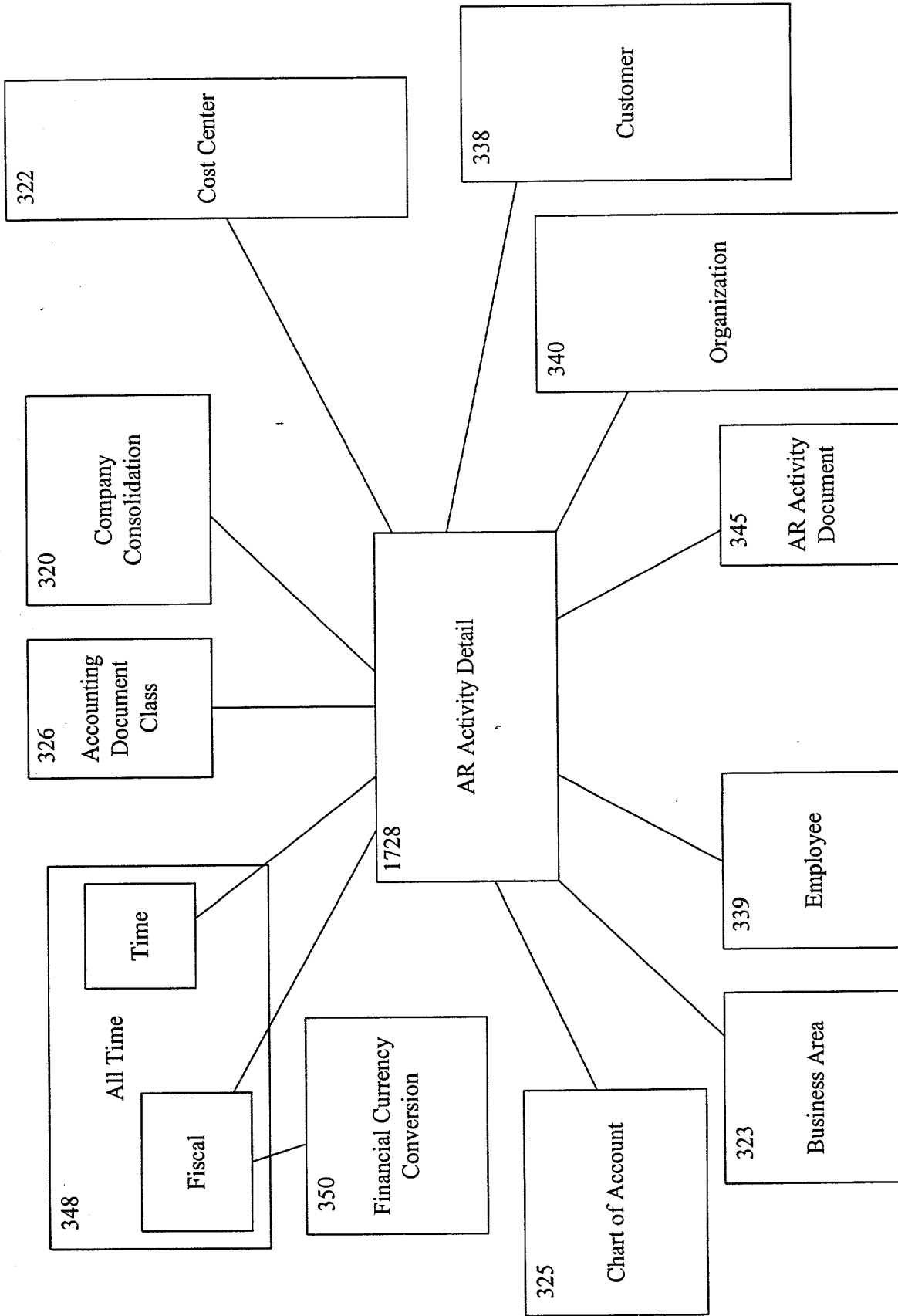


Figure 17T

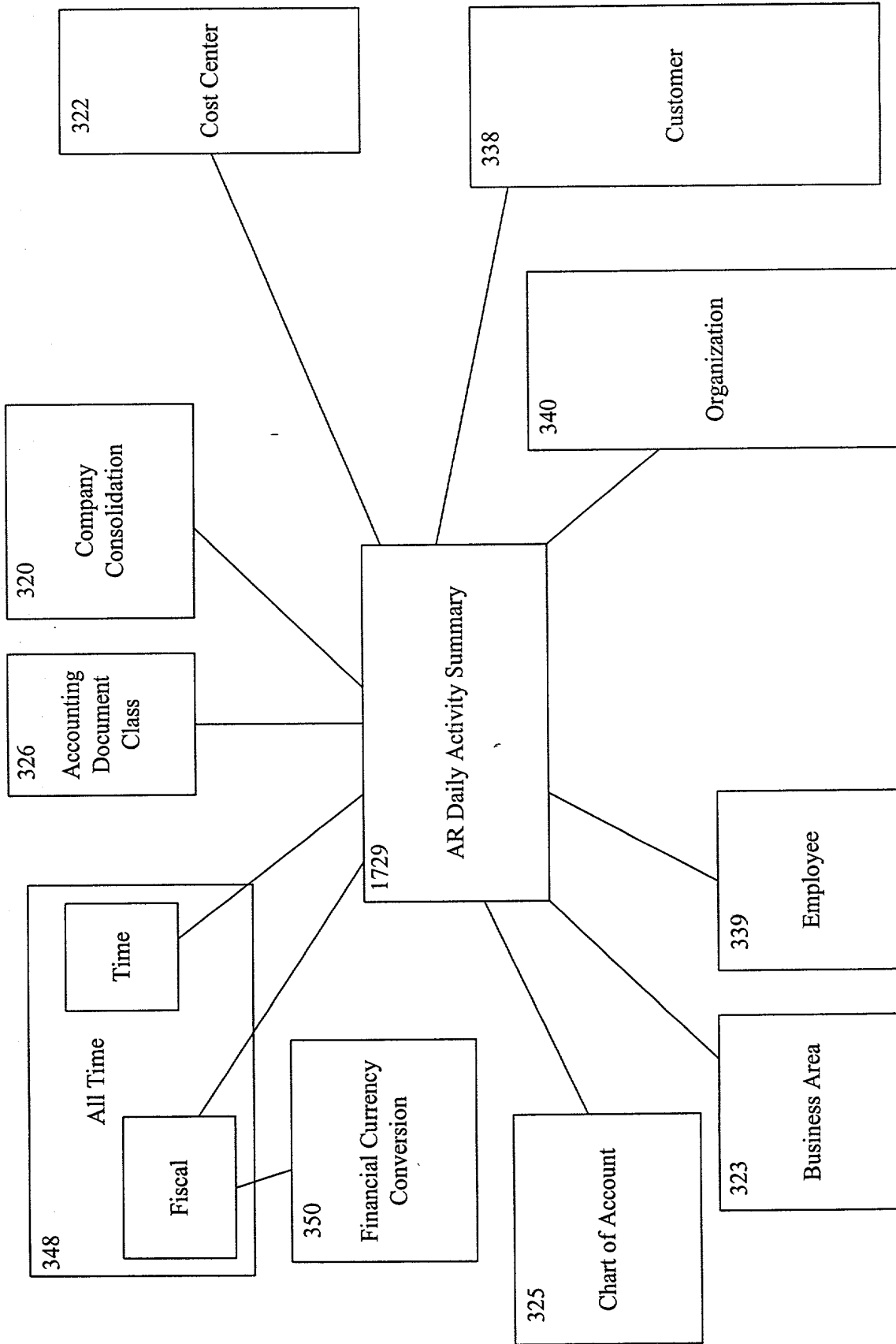


Figure 17U

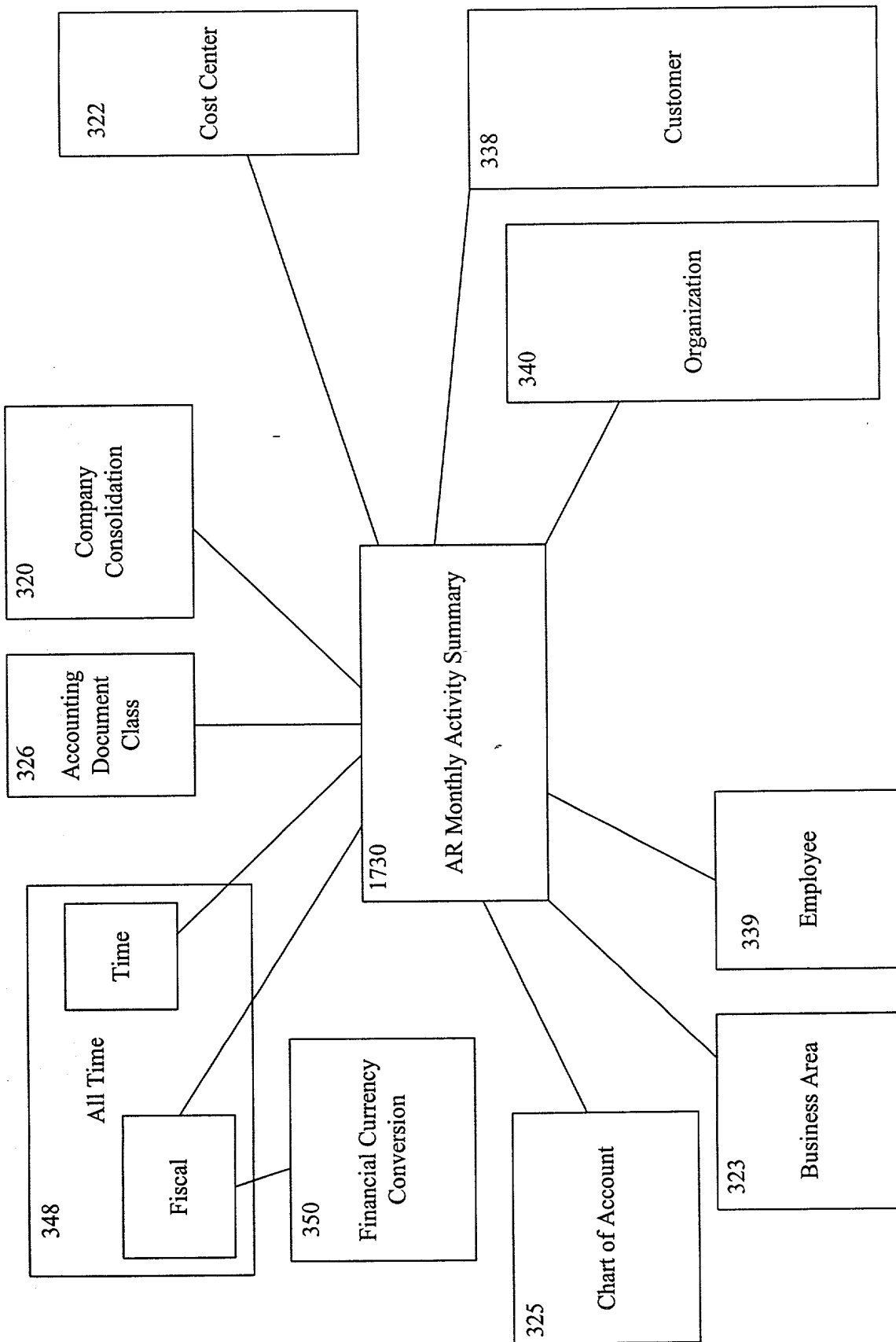


Figure 17V

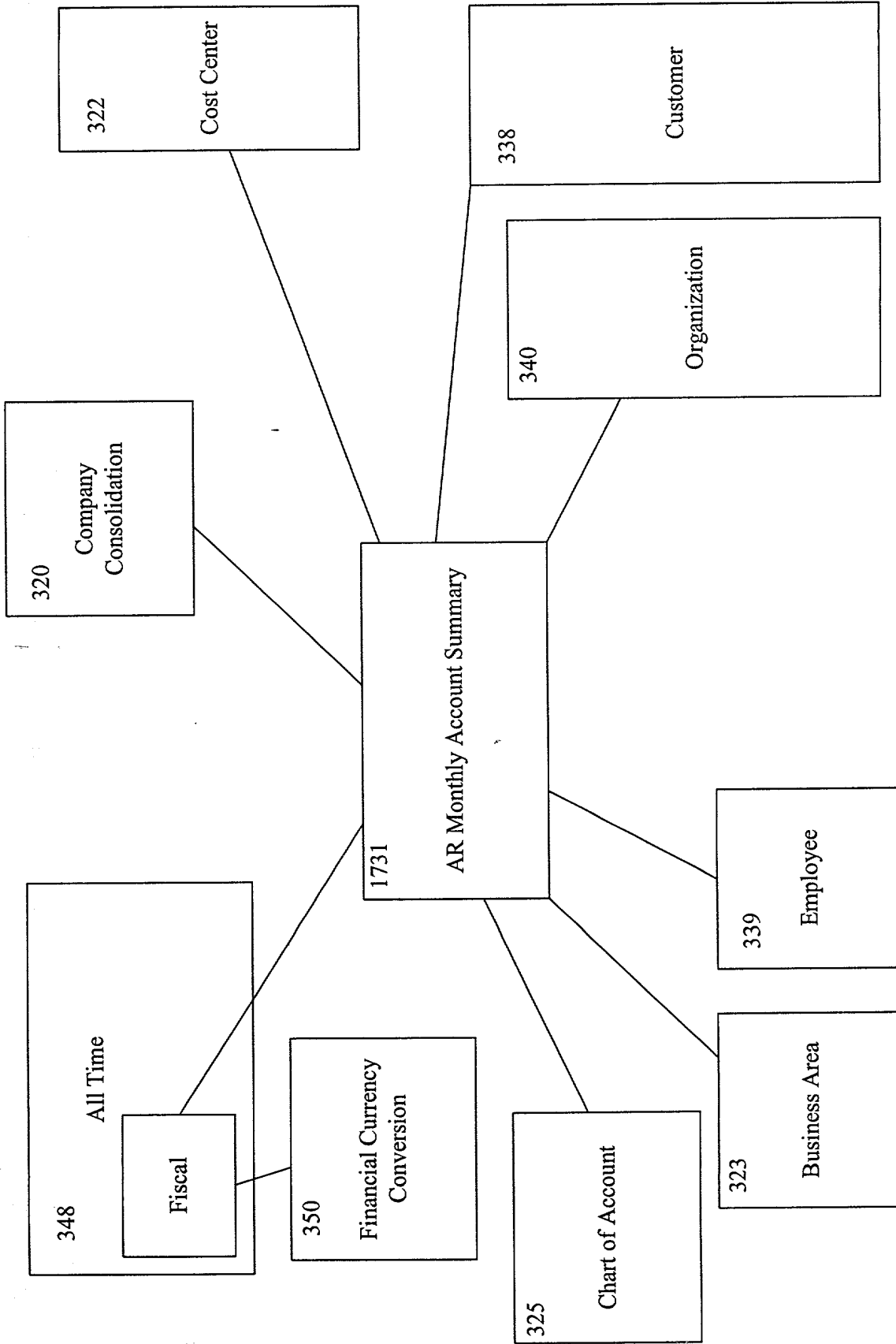


Figure 17W

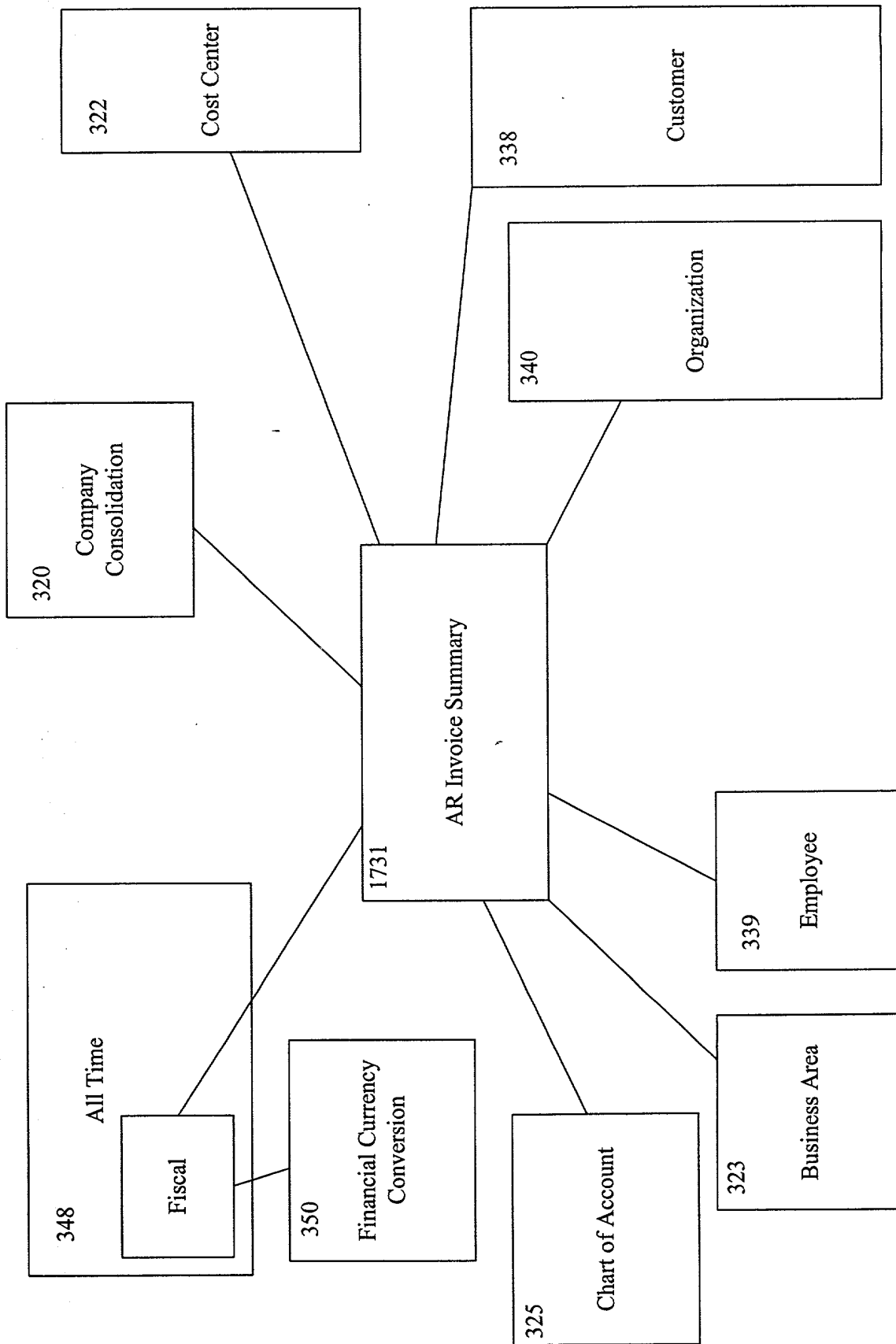


Figure 17X

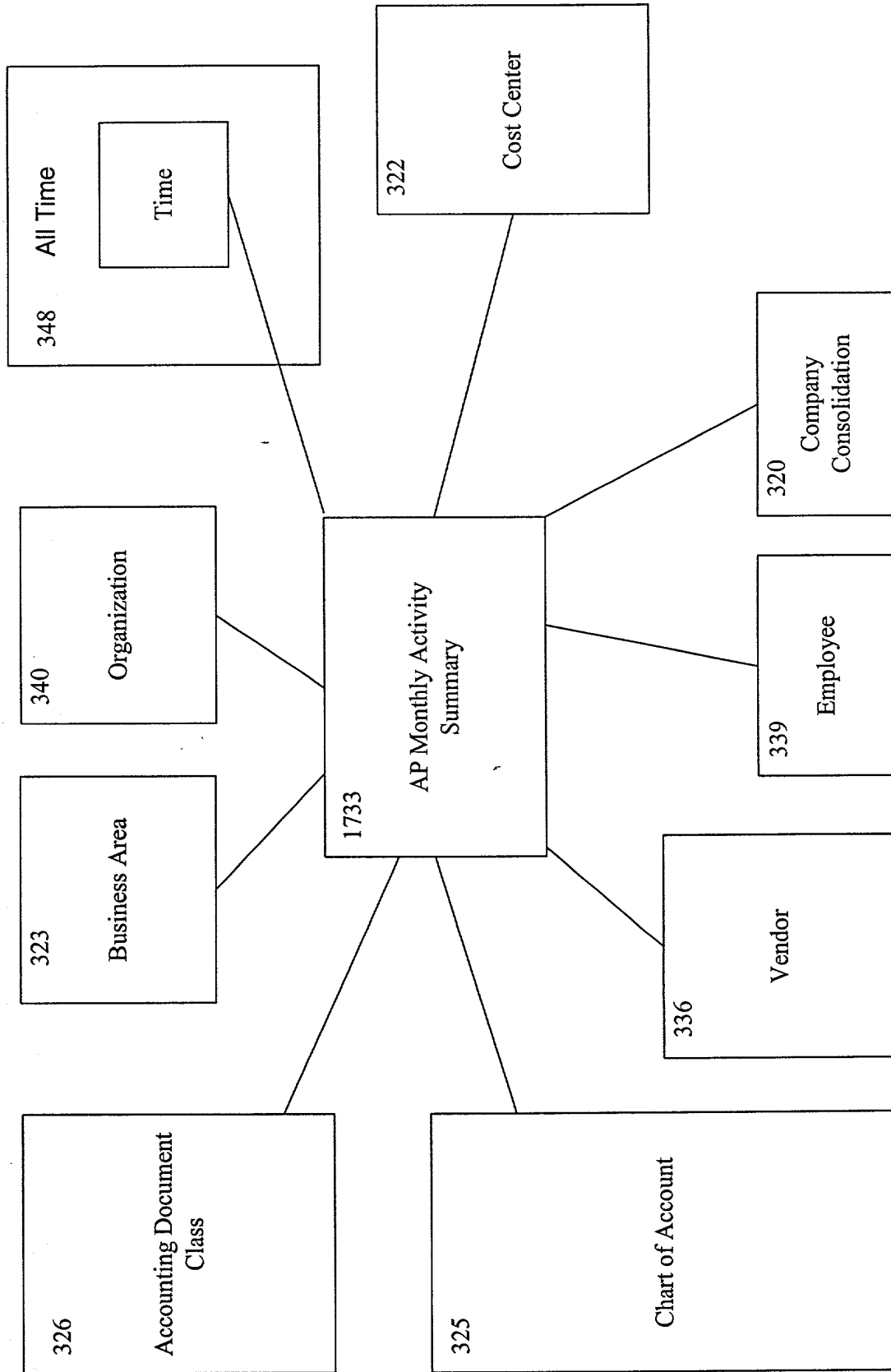


Figure 17AA

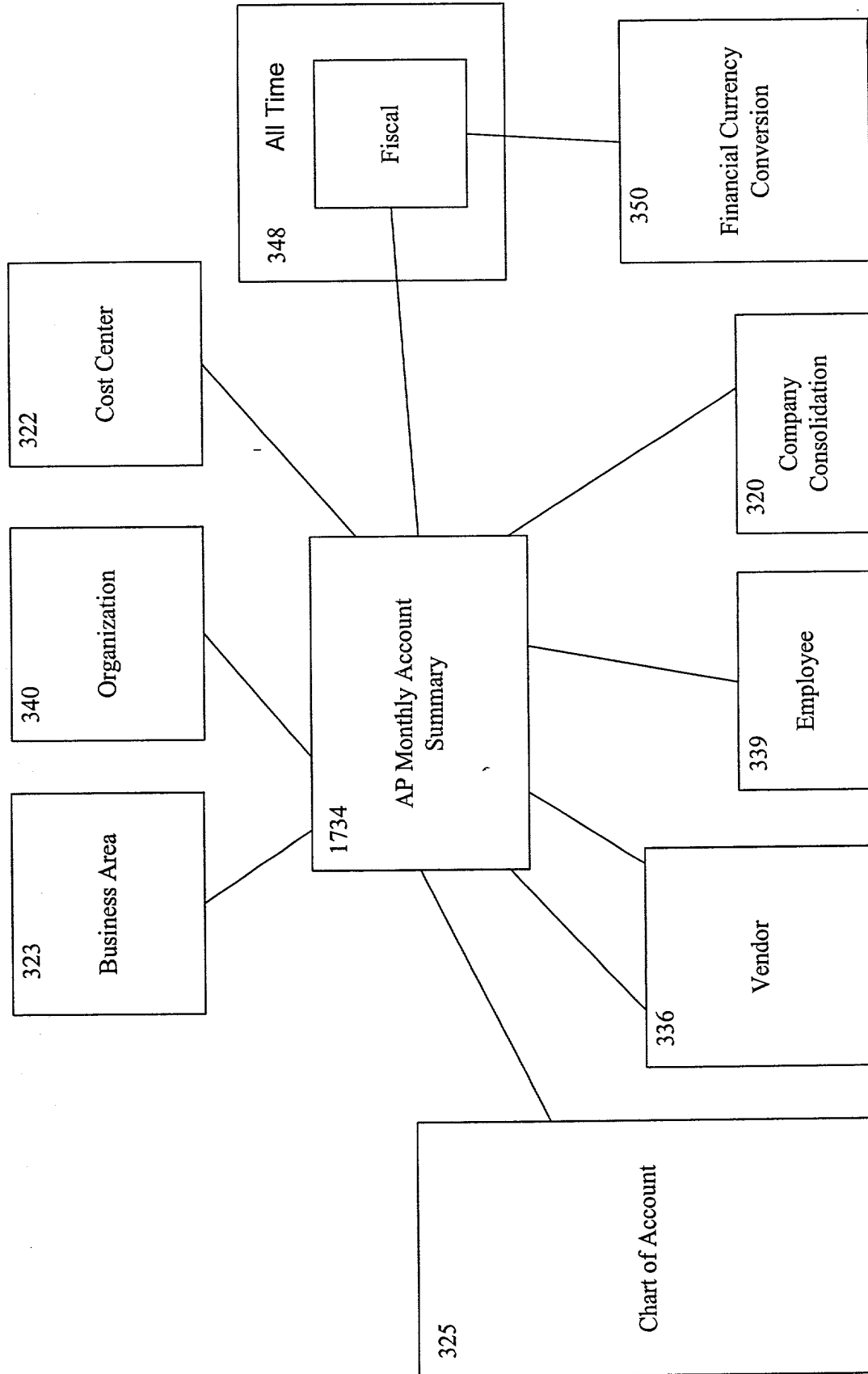


Figure 17AB

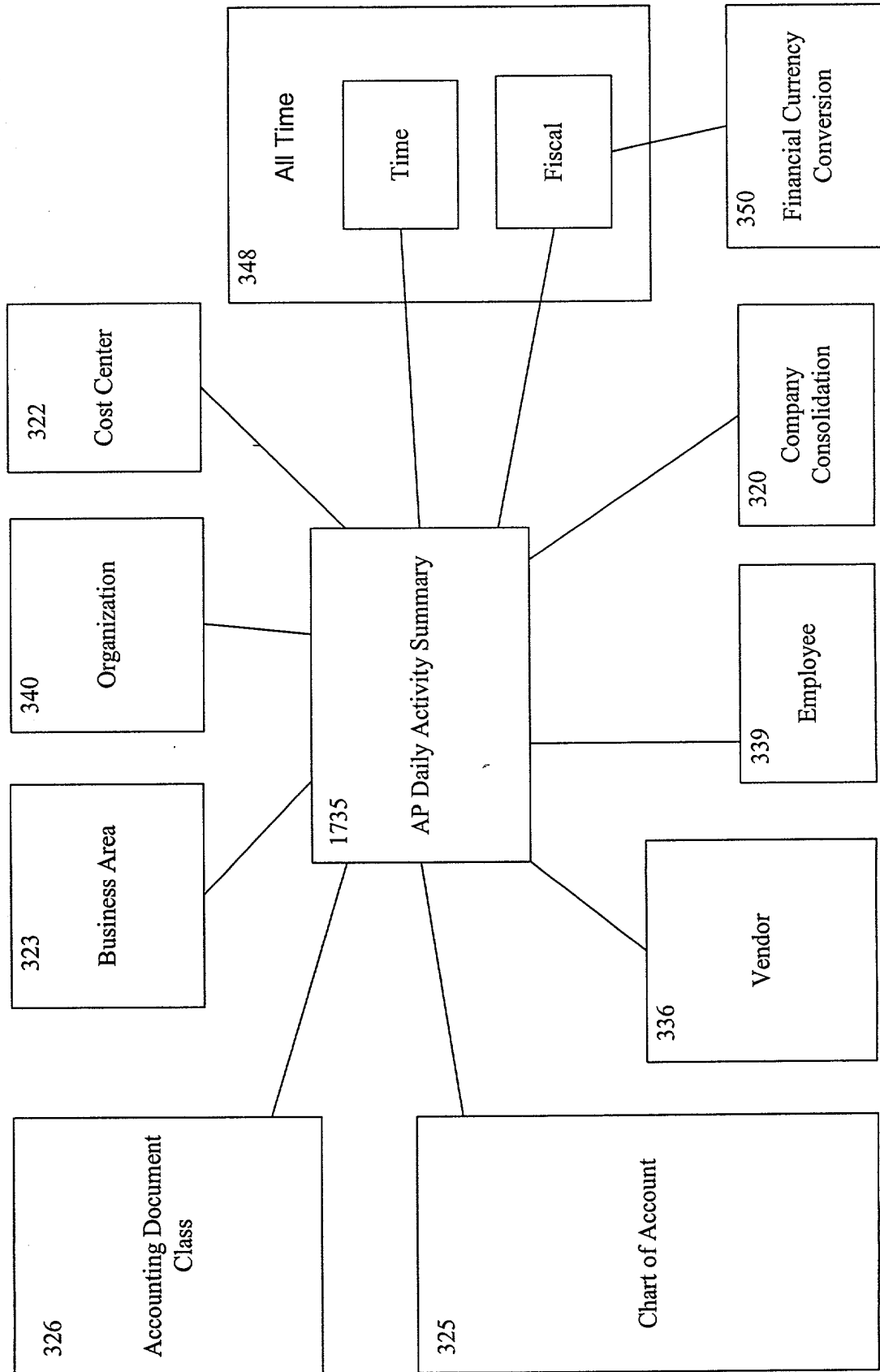


Figure 17AC

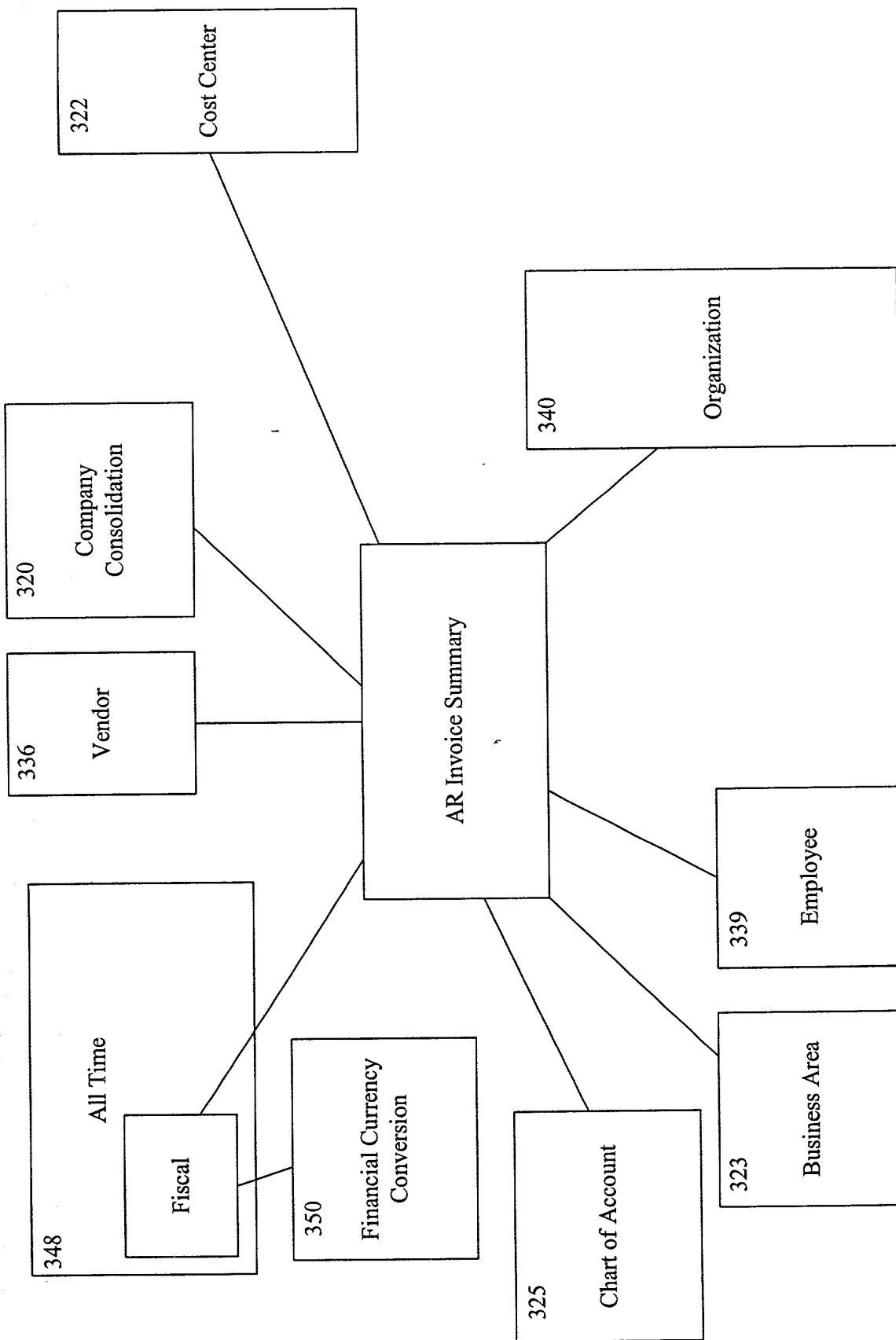


Figure 17AD

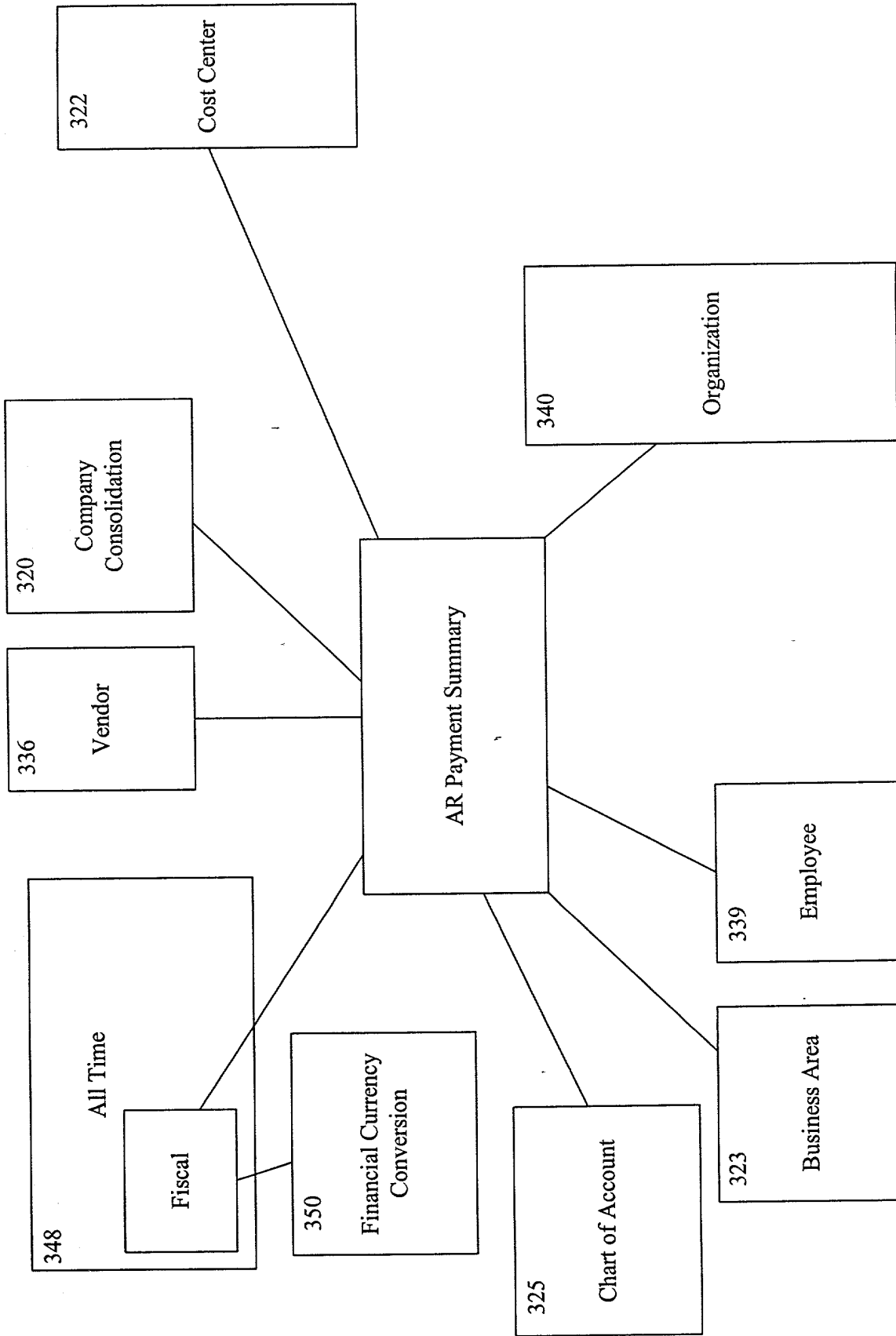


Figure 17AE

[illegible]

1945-1946

Job

Job Name:

ORGANIZATION

Extract From Date:

1999/01/01

Extract To Date:

2000/12/31

Hold Until Date:

/ /

Last Extract Date:

Extract From Time:

00 00 00

Extract To Time:

00 00 00

Hold Until Time:

Last Extract Time:

Job Class:

1

Maximum Load Size:

0

Change Sequence

Job Name

ALL_TIME

SALES_STATUS

DOCUMENT_ACTIVITY

ORGANIZATION

CUSTOMER

EMPLOYEE

MATERIAL

SHIPPING_POINT

UNIT_OF_MEASURE

SALES_ORDERS

BILLING

Cancel

Figure 19

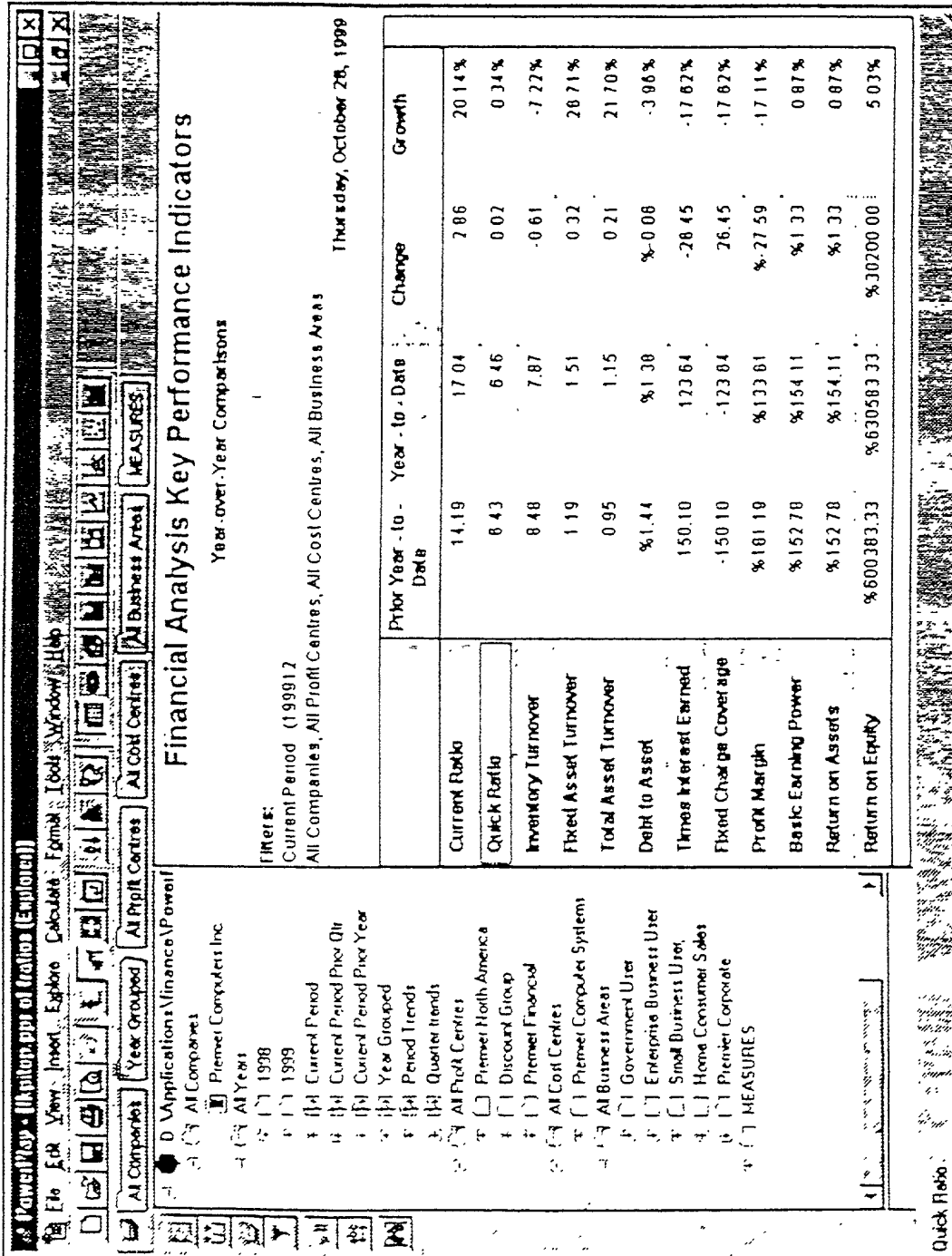


Figure 20

For Help, press F1.

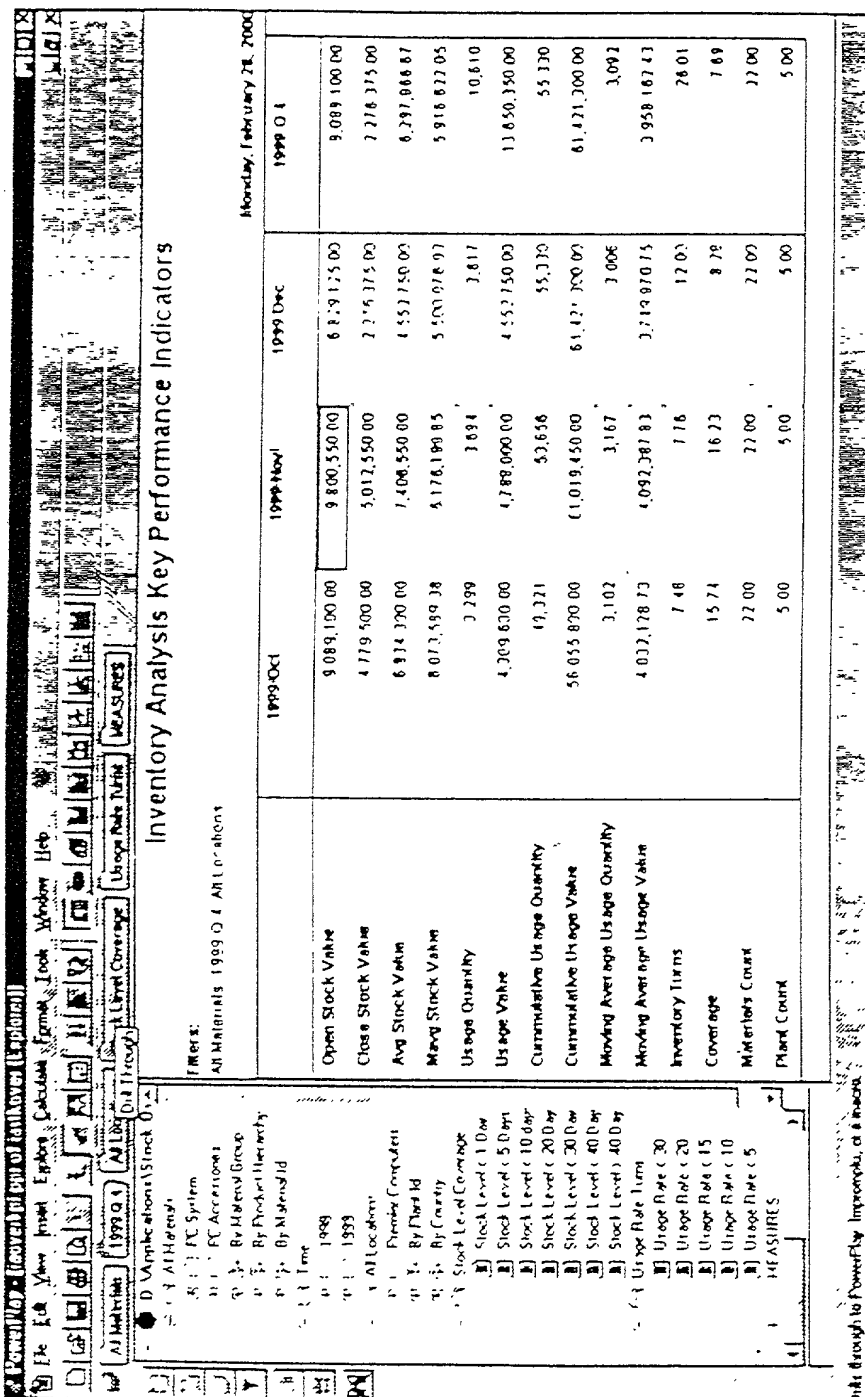


Figure 22

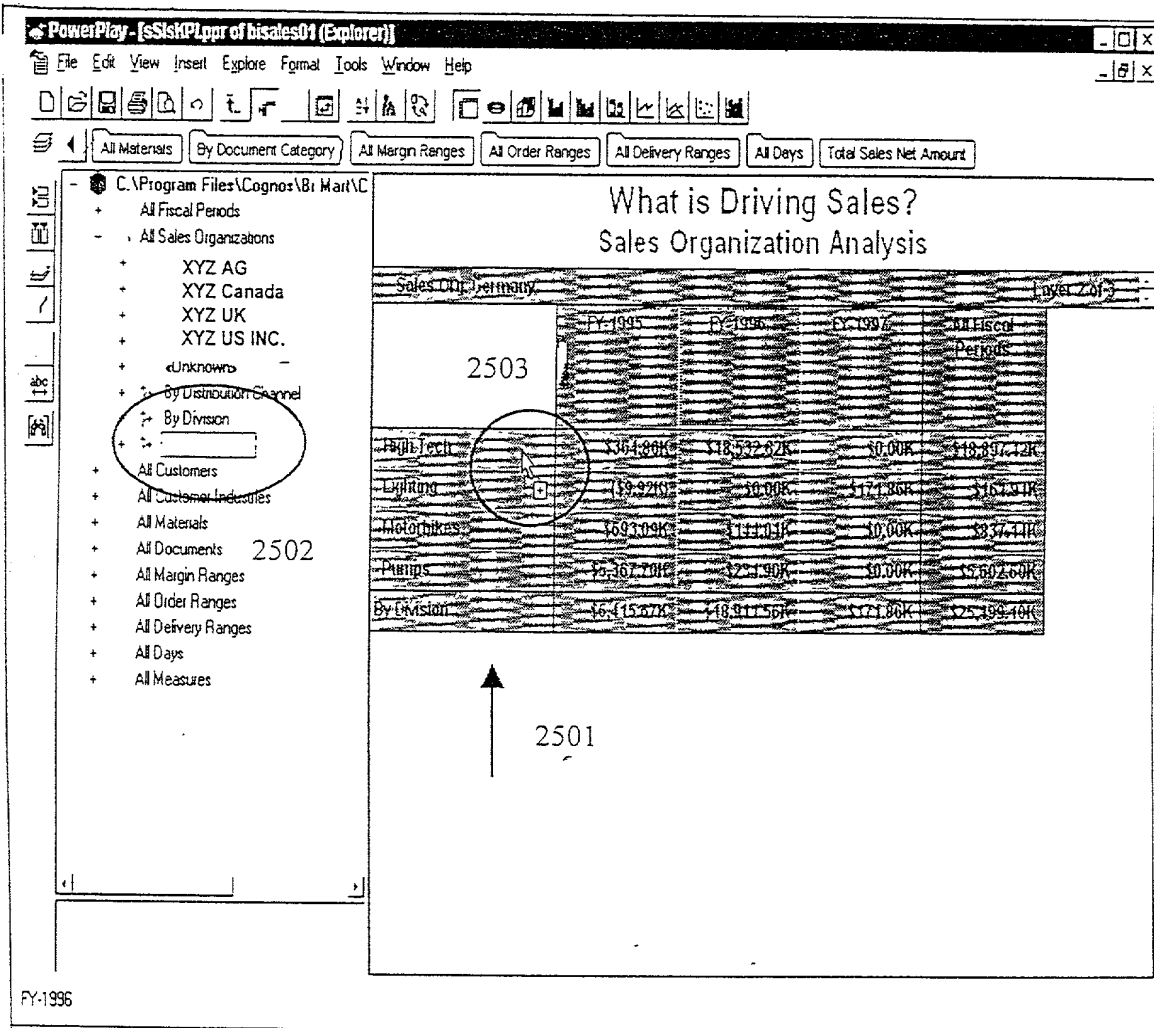


Figure 23

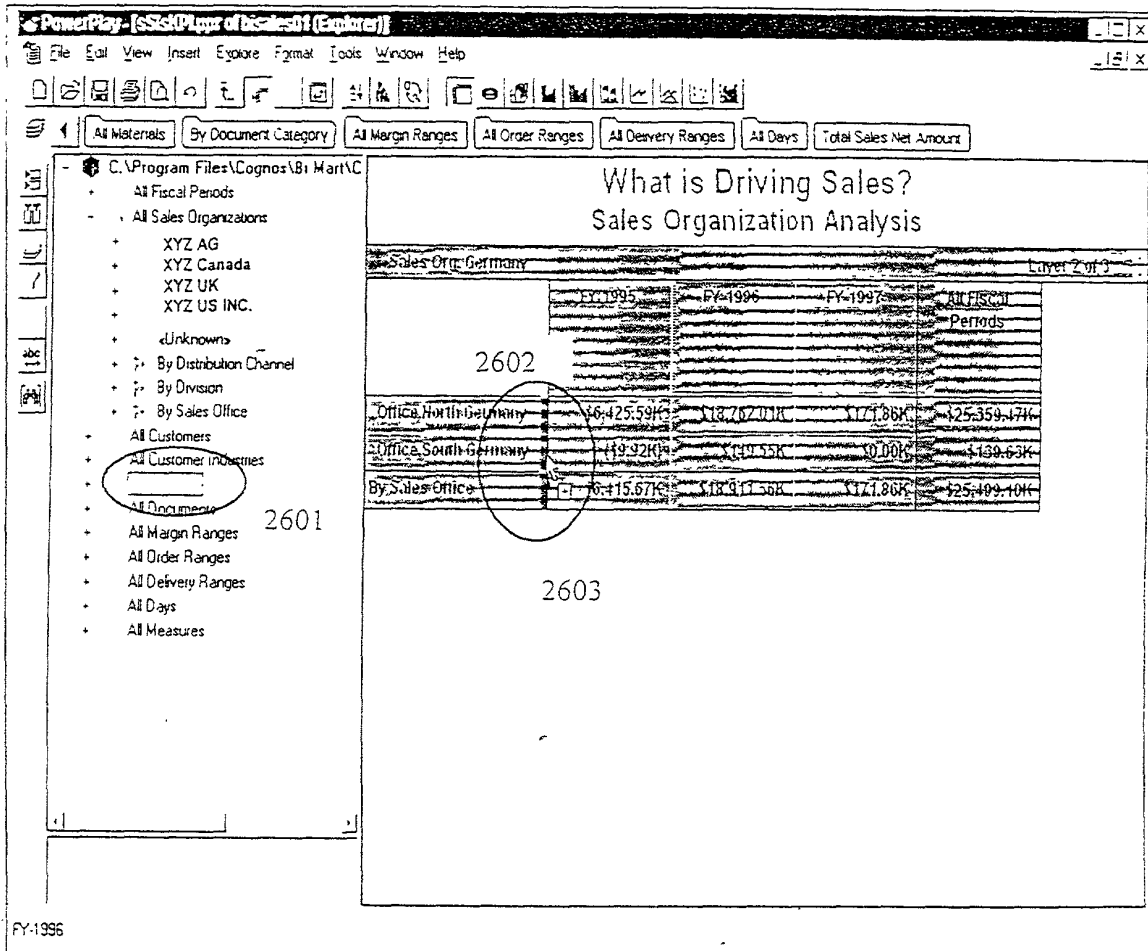


Figure 24

PowerPlay - [SSS]Plapp of hisales01 (Employee)

File Edit View Insert Explore Format Tools Window Help

All Materials By Document Category All Margin Ranges All Order Ranges All Delivery Ranges All Days Total Sales Net Amount

C:\Program Files\Cognos\B1 Mart\VC

- All Fiscal Periods
- All Sales Organizations
 - XYZ AG
 - XYZ Canada
 - XYZ UK
 - XYZ US INC.
- <Unknown>
- By Distribution Channel
- By Division
- By Sales Office
 - All Customers
 - All Customer Industries
 -
 - All Documents
 - All Margin Ranges
 - All Order Ranges
 - All Delivery Ranges
 - All Days
 - All Measures

What is Driving Sales?

Sales Organization Analysis

Sales Org. Summary		FY 1995	FY 1996	FY 1997	AX
Office North Germany	Configurable ma	\$1,928,85K	\$1,52,38K	\$0.00K	1
	Finished product	\$1,572,31K	\$1,131,97K	\$12,188K	2
	Semi-finished pr	\$0.13K	\$0.00K	\$0.00K	3
	Trading goods	\$24,20K	\$17,594,66K	\$0.00K	4
	All Materials	\$6,425,59K	\$18,762,00K	\$12,188K	5
Office South Germany	Configurable ma	\$0.00K	\$128,91K	\$0.00K	1
	Finished product	\$19,92K	\$5,50K	\$0.00K	2
	Semi-finished pr	\$0.00K	\$17,11K	\$0.00K	3
	All Materials	\$19,92K	\$17,594,66K	\$0.00K	4
By Sales Office	Configurable ma	\$1,928,85K	\$255,32K	\$0.00K	1
	Finished product	\$1,562,39K	\$1,140,18K	\$12,188K	2
	Semi-finished pr	\$0.13K	\$17,11K	\$0.00K	3
	Trading goods	\$24,20K	\$17,594,66K	\$0.00K	4

FY 1995

Figure 25

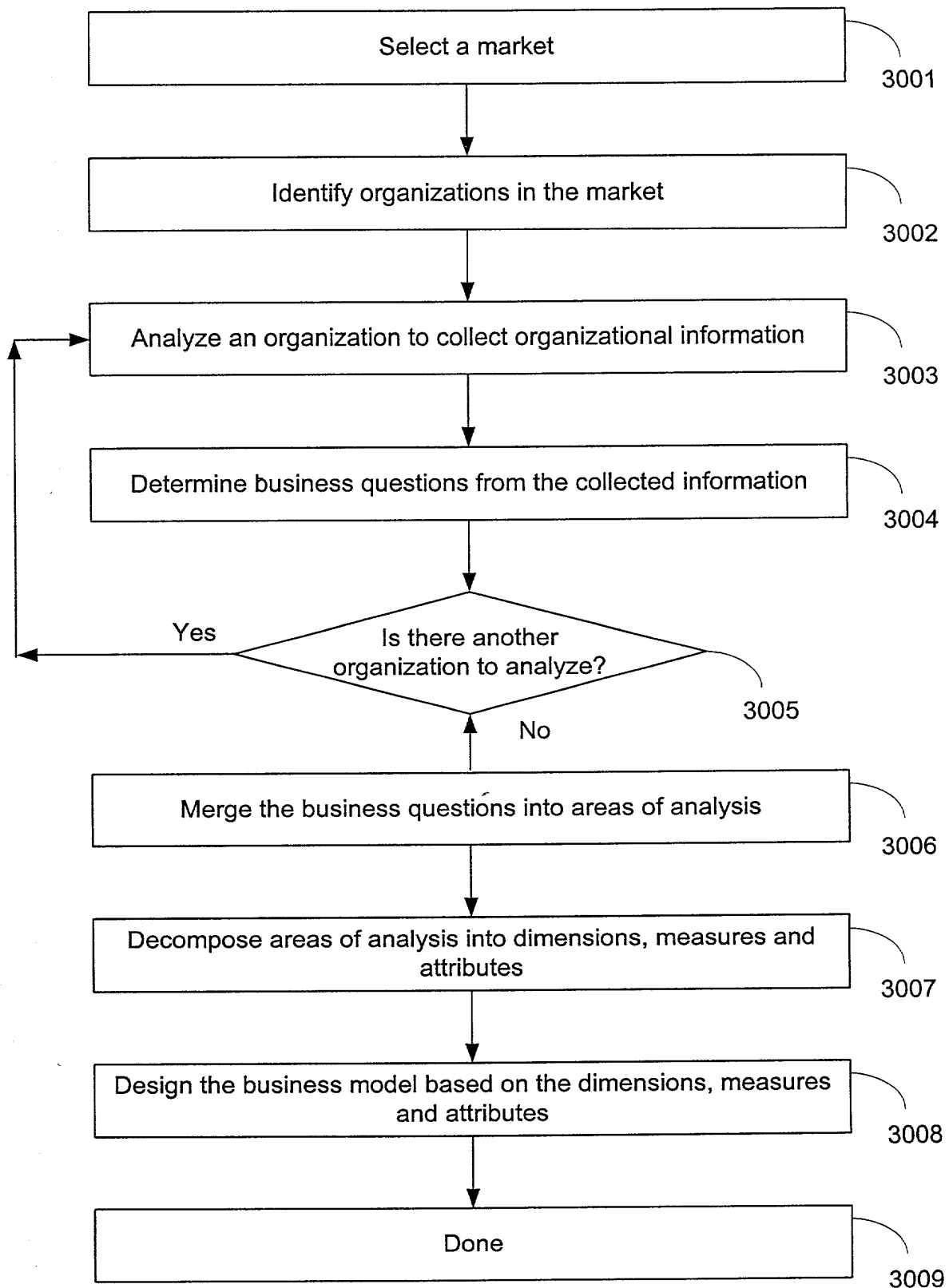


Figure 26

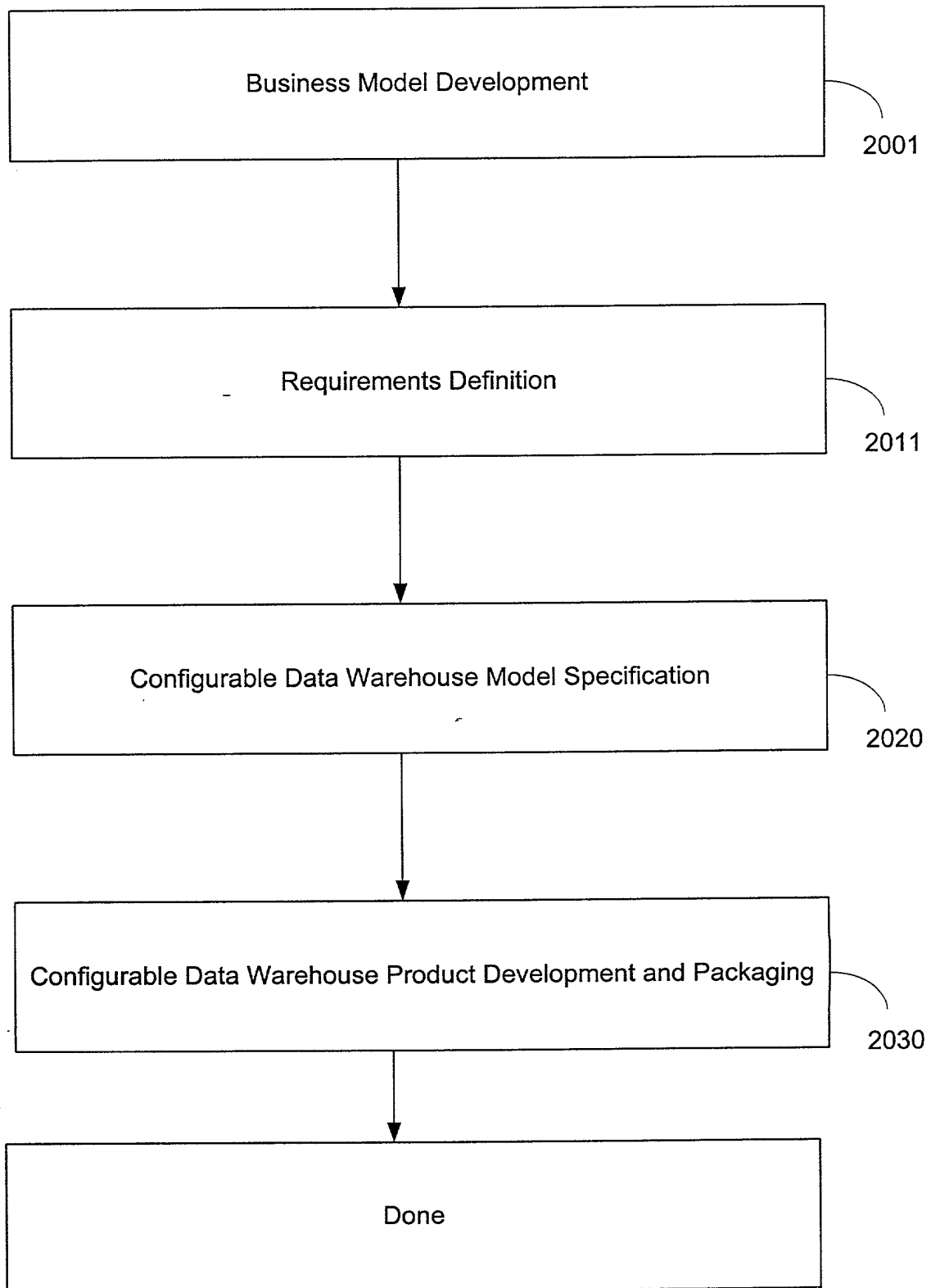


Figure 27A

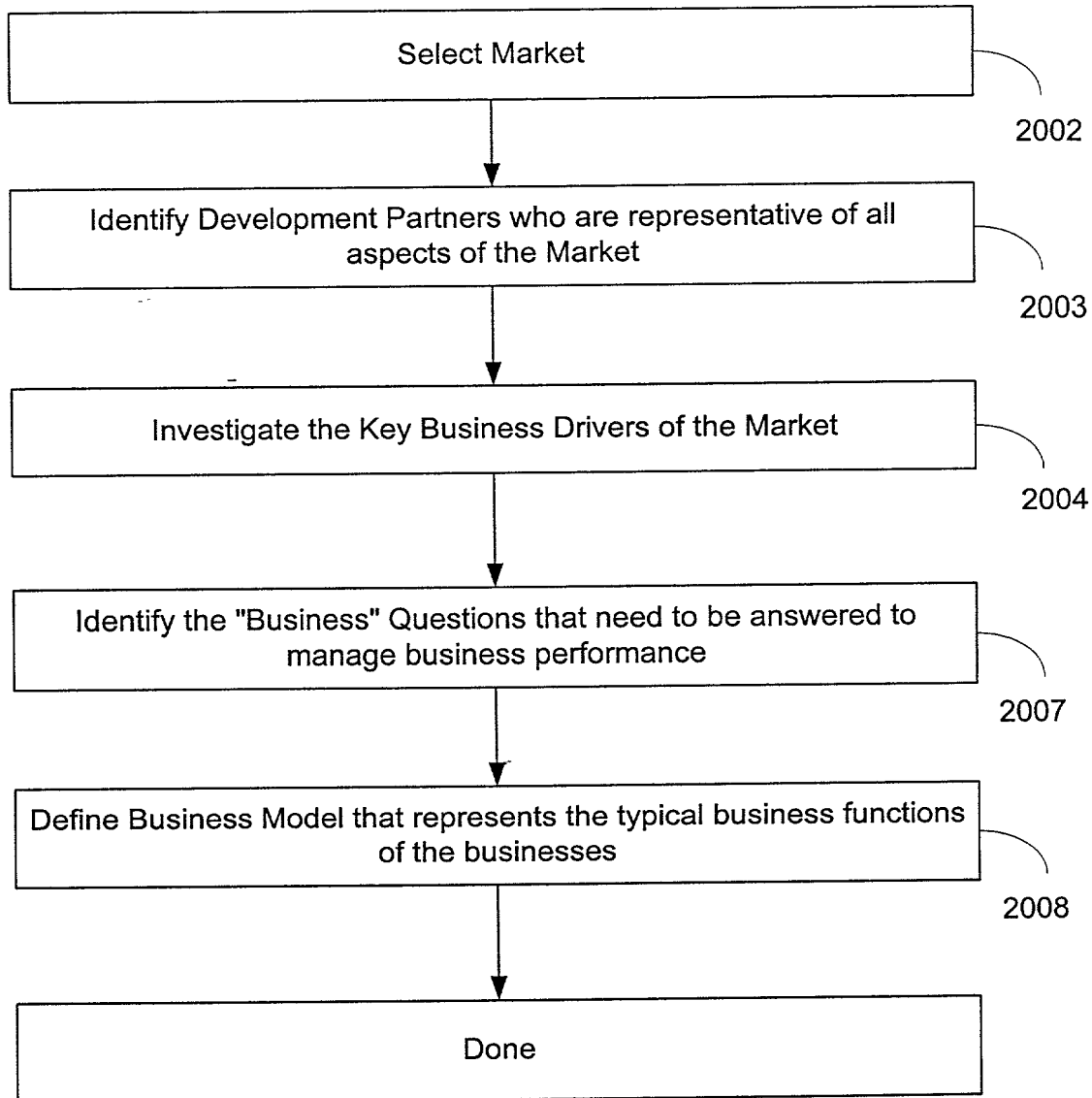


Figure 27B

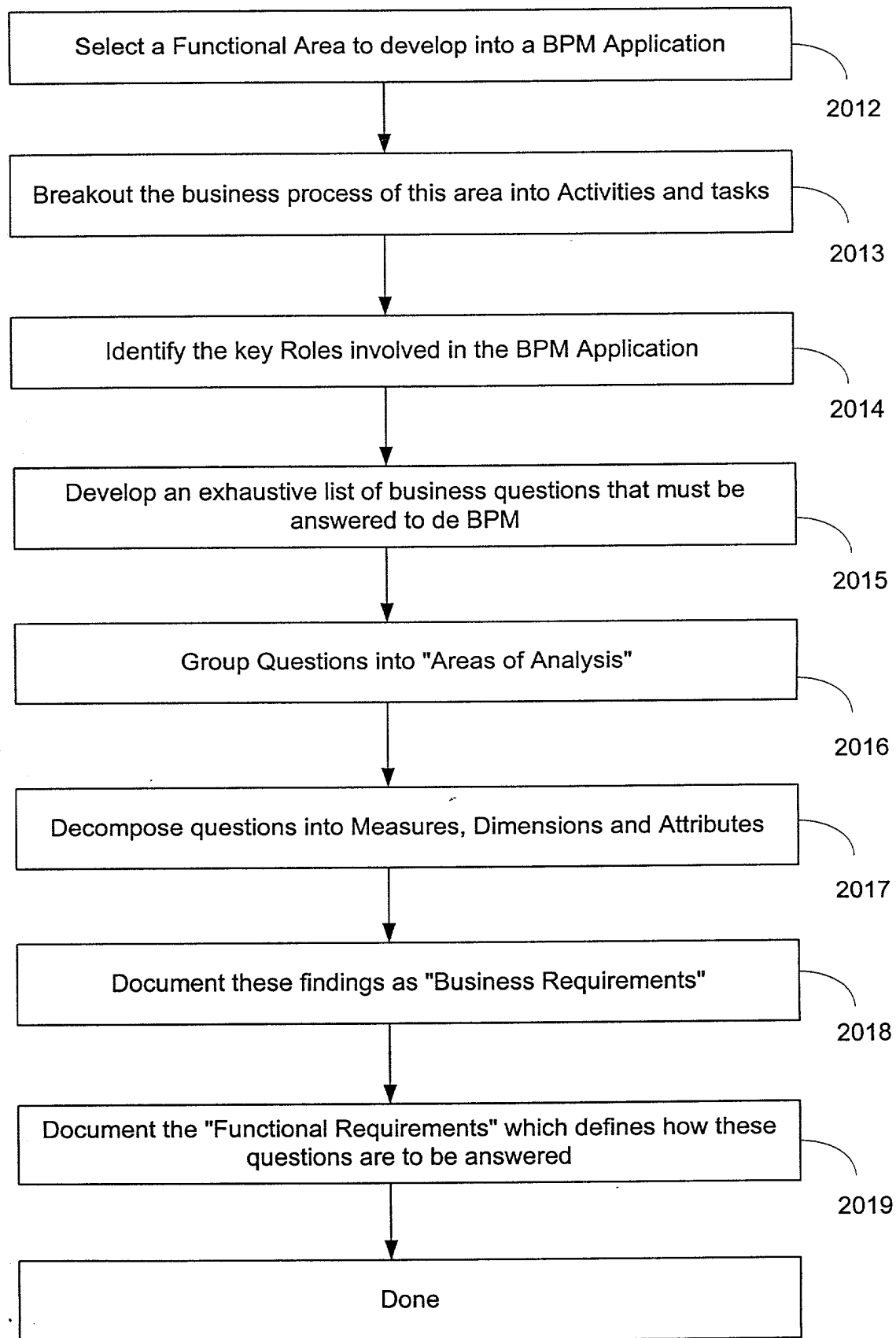


Figure 27C

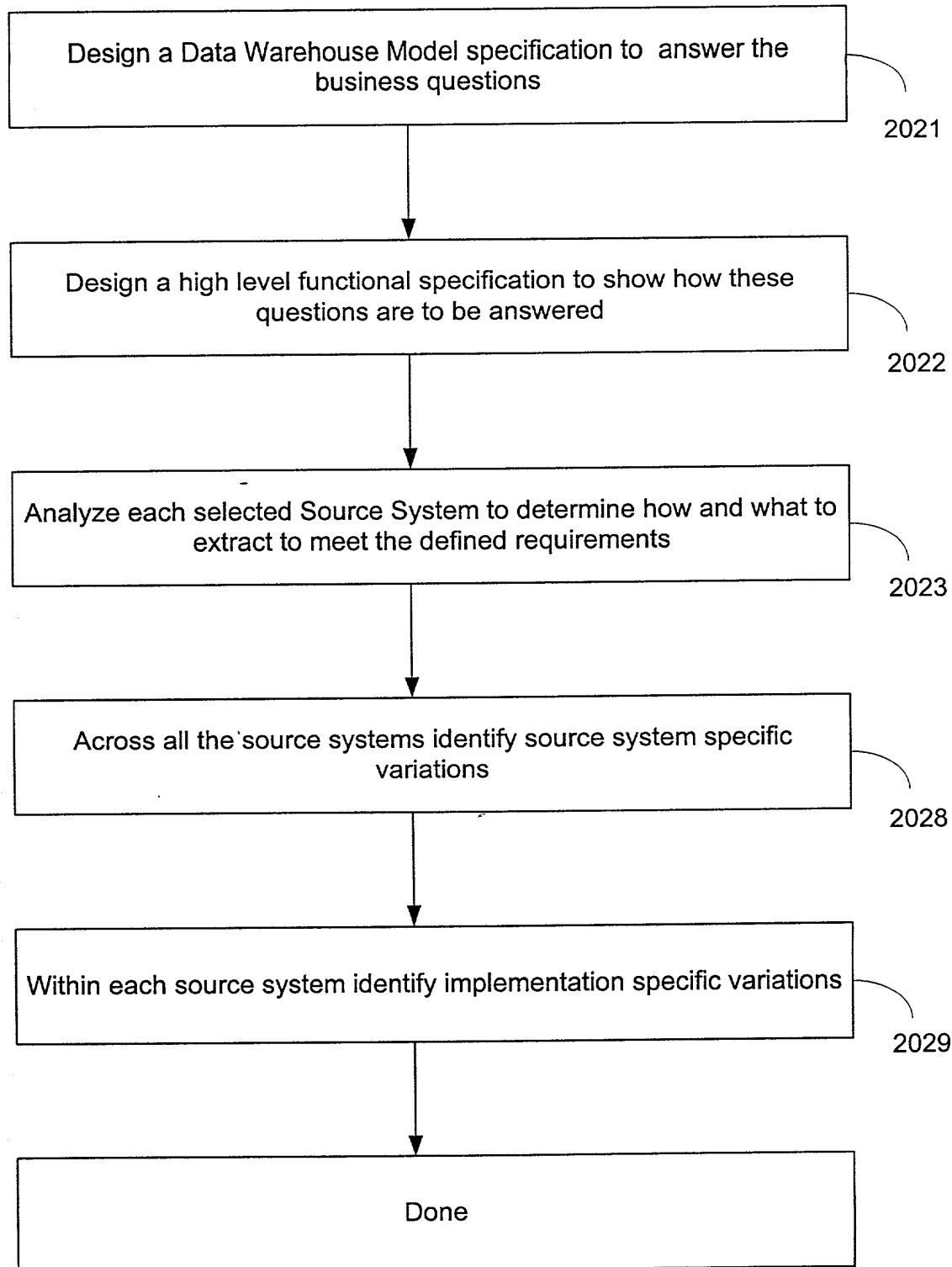


Figure 27D

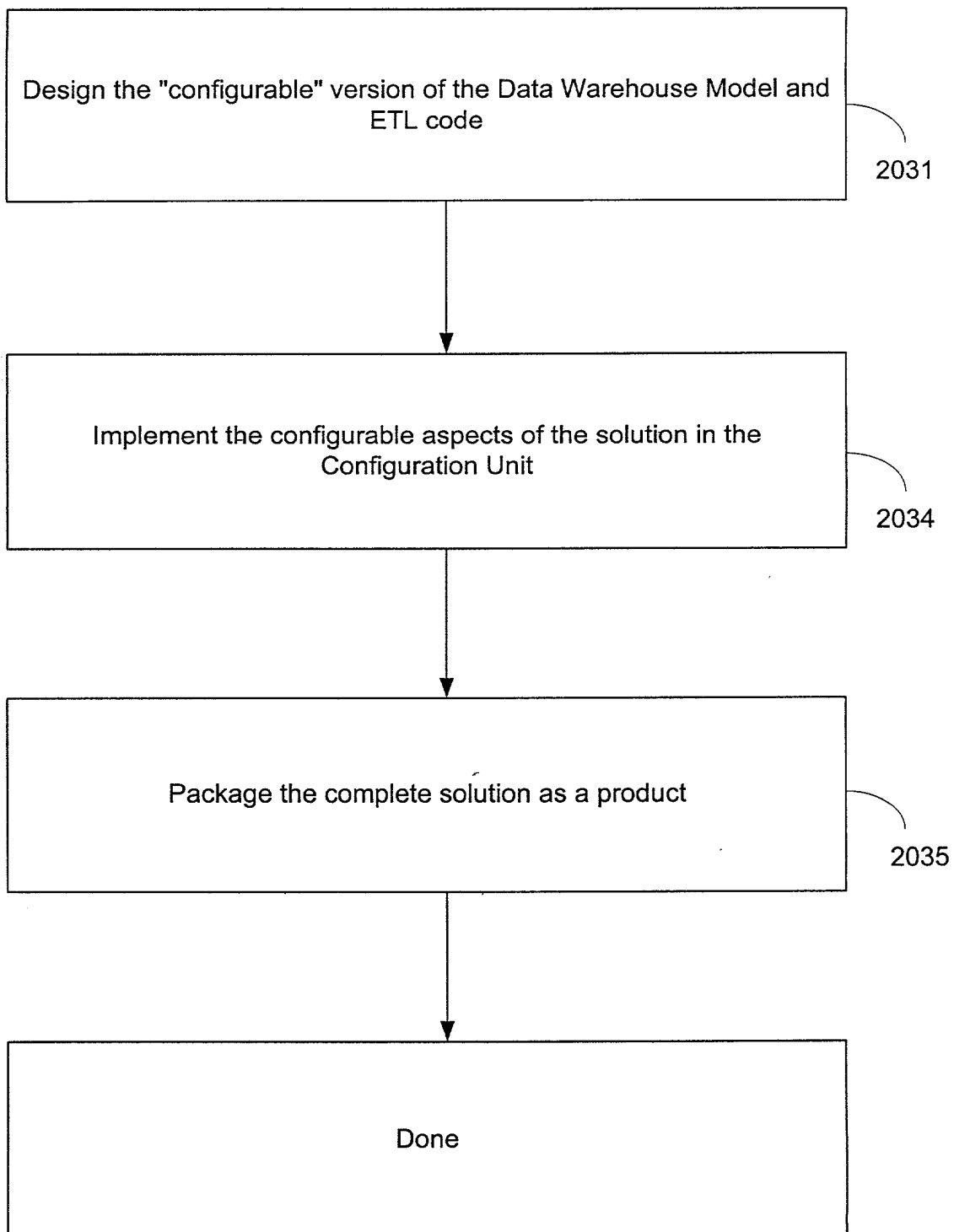


Figure 27E